

EXHIBIT 2

UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF MICHIGAN
SOUTHERN DIVISION

NATIONWIDE LIFE INSURANCE COMPANY,
a foreign corporation,

Plaintiff,

vs.

Case No.
Hon.

WILLIAM KEENE, JENNIFER KEENE,
MONICA LYNN LUPILOFF, NICOLE RENEE
LUPILOFF and NICOLE RENEE LUPILOFF,
PERSONAL REPRESENTATIVE OF THE ESTATE
OF GARY LUPILOFF, DECEASED,

Defendants.

Michael F. Schmidt P25213
Attorneys for Plaintiff
1050 Wilshire Drive, Suite 320
Troy, MI 48084
(248)649-7800

COMPLAINT FOR INTERPLEADER AND DECLARATORY RELIEF

DEMAND FOR JURY TRIAL

NOW COMES the plaintiff, Nationwide Life Insurance Company (hereafter "Nationwide"), by and through its attorneys HARVEY KRUSE, P.C. and for its complaint for interpleader and declaratory relief states as follows:

1. The plaintiff, Nationwide, is an Ohio corporation with its principal place of business located in Columbus, Ohio, which conducts business in the State of Michigan.
2. The defendant, William Keene, is a resident of Ann Arbor, Michigan.
3. The defendant, Jennifer Keene, is a resident of Ann Arbor, Michigan.

4. The defendant, Monica Lynn Lupiloff, upon information and belief, is a resident of Oakland County, Michigan.

5. The defendant, Nicole Renee Lupiloff, upon information and belief, is a resident of Oakland County, Michigan.

6. The defendant, Nicole Renee Lupiloff, Personal Representative of the Estate of Gary Lupiloff, Deceased, upon information and belief, is a resident of Oakland County, Michigan.

7. The amount in controversy is in excess of \$75,000 exclusive of interest and costs.

8. This action is filed pursuant to FRCP 22 and is an interpleader because there are multiple claimants to the proceeds of a policy of insurance issued by Nationwide which may expose Nationwide to double or multiple liability and thus all potentially claiming parties are joined as defendants and required to interplead.

9. Nationwide also denies liability as to any or all of the claimants if the policy of insurance was procured by fraud.

10. Nationwide issued a life insurance policy, policy number L034804300 insuring the life of Gary H. Lupiloff on 11/28/03 with an initial face amount of \$500,000 and listing Gary H. Lupiloff as the "Owner" of the policy, William Keene/ATIMA as the beneficiary and Monica Lynn Lupiloff and Nicole Renee Lupiloff as contingent beneficiaries. (A copy of the policy as issued is attached as Exhibit A)

11. The purpose of the policy as indicated on the New Account/Suitability Form was "to provide coverage over an investor loan for capital purchase."

12. On or about 6/11/04, Nationwide received a change of beneficiary form signed by Gary H. Lupiloff on 4/4/07 which designated William Keene as the primary beneficiary and

Jennifer Keene, wife of William Keene, as contingent beneficiary. (Change of beneficiary form attached as Exhibit B)

13. On or about 6/11/04 Nationwide received a change of ownership form signed by Gary H. Lupiloff on 4/4/07 changing the Owner of the policy from Gary H. Lupiloff to William Keene designated as "Business Relationship On File". (Change of ownership form attached as Exhibit C)

14. On or about 7/15/10, Nationwide received a telephone call from William Keene informing Nationwide that Gary H. Lupiloff died on 7/13/10 and that the cause of his death was homicide.

15. On or about 7/15/10 Nationwide emailed a beneficiary claim form and instructions to William Keene for filing a claim for the proceeds of the policy.

16. On or about 7/28/10 Nationwide was informed by a representative of the Royal Oak, Michigan Police Department that it was investigating the death of Gary H. Lupiloff and the next day Nationwide received a search warrant from the Royal Oak Police Department requesting any and all documents related to the Nationwide policy issued to Gary H. Lupiloff.

17. On or about 9/8/10 Nationwide received a letter from attorney Albert L. Holtz, advising that he represented Nicole Renee Lupiloff, Personal Representative of the Estate of Gary H. Lupiloff, Deceased, and Nicole Renee Lupiloff and Monica Lynn Lupiloff, Individually, and asserted a claim for the proceeds of the policy on behalf of one or more of his clients and requested that Nationwide pay no one until a determination was made by a court order which he intended to seek.

18. On or about 12/14/11 Nationwide received a faxed beneficiary claim form for beneficiary Nicole Renee Lupiloff signed 12/13/10. (Copy attached as Exhibit D)

19. On or about 12/15/10 Nationwide received a faxed beneficiary claim form for beneficiary Monica Lynn Lupiloff signed 12/14/10. (Copy attached as Exhibit E)

20. On or about 1/4/11 Nationwide received a faxed beneficiary claim form for beneficiary William Keene signed 7/15/10. (Copy attached as Exhibit F)

21. Nationwide was advised by the Royal Oak Police Department that William Keene was a suspect in the murder of Gary H. Lupiloff.

22. On or about 2/2/11 Nationwide advised William Keene that Nationwide could not pay the proceeds of the policy to a person involved in the murder of an insured and that Nationwide could not pay the proceeds in this case because the perpetrator of the crime had not been determined.

23. The Royal Oak Police Department advised Nationwide again on 2/11/11 that William Keene was still a suspect in the death of Gary H. Lupiloff.

24. Nationwide was advised by the Royal Oak Police Department on or about 5/6/11 that the lead suspect in the murder of Gary H. Lupiloff was William Keene.

25. Pursuant to MCL 700.2803 the so-called "slayer statute" an individual who feloniously and intentionally kills the decedent forfeits all benefits with respect to the decedent's estate including any insurance or annuity policy benefits.

26. Specifically MCL 700.2803(4) states that a provision of a governing instrument is given effect as if the killer disclaimed all provisions revoked by this section or, in the case of a revoked nomination in a fiduciary or representative capacity, as if the killer predeceased the decedent.

27. MCL 700.1104(k) defines a "governing instrument" to include an insurance policy.

28. MCL 700.2804(1) provides that a payor or other third party is liable for a

payment made or other action taken three or more business days after the payor or other third party actually receives written notice of a claimed forfeiture or revocation under MCL 700.2803.

29. If the policy was initially procured with William Keene as beneficiary, and the ownership then changed to William Keene and the contingent beneficiary changed to Jennifer Keene with the intent to feloniously and intentionally kill the insured, Gary H. Lupiloff, the policy would have been procured by fraud and would be void from its inception.

30. The policy defines the following terms:

BENEFICIARY: The Beneficiary is the person to whom the Death Benefits are paid when the Insured dies. The Beneficiary is named in the application, unless changed.

....

CONTINGENT BENEFICIARY: The Contingent Beneficiary will become the Beneficiary if the named Beneficiary dies prior to the date of the death of the Insured.

CONTINGENT OWNER: The Contingent Owner will become the Owner if the named Owner dies prior to the date of death of the Insured.

DEATH BENEFIT: The Death Benefit means the amount of money payable to the Beneficiary if the Insured dies while this policy is in force.

....

INSURED: The Insured is the person whose life is covered by this insurance policy and named in the application.

OWNER: The Owner is as stated in the application unless later changed and endorsed on this policy. 'You' or 'your' refer to the Owner of this policy.

31. The policy Death Benefit Provision states as follows:

DEATH BENEFIT PROVISION

We will pay the Death Benefit to the Beneficiary when we receive satisfactory proof that the death of the Insured occurred while this policy was in force. The part of any premium paid past the policy

month of death will be added to the amount paid on death. Any amounts owed to us under the Premium Payment Provisions will be deducted from the amount paid on death.

32. The policy contains Owner And Beneficiary Provisions which provide that the owner has all rights under the policy during the lifetime of the Insured, unless otherwise provided, that the Owner may name a Contingent Owner or a new Owner at any time during the lifetime of the Insured, that while the Insured is living, the Owner may change any Beneficiary or Contingent Beneficiary, and that if no Beneficiary is living or in existence when the Death Benefit becomes payable, the insurer will consider the Owner or the Owner's estate to be the Beneficiary:

OWNER AND BENEFICIARY PROVISIONS

OWNERSHIP: The Owner has all rights under the policy during the lifetime of the Insured, unless otherwise provided. If the Owner dies before the Insured, the Owner's estate becomes Owner of the policy, unless the Owner has provided otherwise.

The Owner may name a Contingent Owner or a new Owner at any time during the lifetime of the Insured. Any new designation of an Owner will automatically revoke any existing designation. Any request for change must be made in writing and recorded at our Home Office. It is effective as of the date the written request is signed. It will not apply to any payment made or action taken by us before it was recorded.

BENEFICIARY: The Beneficiary and Contingent Beneficiary on the Policy Date are named in the application. More than one Beneficiary or Contingent Beneficiary may be named. If more than one Beneficiary is designated when the Death Benefit becomes payable, payment to the survivors will be made in equal shares, or in full to the last survivor, unless some other distribution of proceeds is provided.

If any Beneficiary does or ceases to exist before the Death Benefit becomes payable, that Beneficiary's interest will be paid to any surviving Beneficiaries or Contingent Beneficiaries according to their respective interests, unless you have specified otherwise. If no Beneficiary is living or in existence when the Death Benefit becomes payable, we will consider you or your estate to be the Beneficiary.

CHANGE OF BENEFICIARY: While the Insured is living, you may change any Beneficiary or contingent Beneficiary. Any change must be in a written form satisfactory to us and recorded at our Home Office. Once recorded, whether or not the Insured is then alive, the change will take effect as of the date you signed it. It will not affect any payment made or action taken by us before it was recorded. We may require that you send us your policy for endorsement before making a change.

33. Thus, if William Keene, the Owner and Beneficiary, feloniously and intentionally killed Gary H. Lupiloff, William Keene would be prevented by the slayer statute, MCL 700.2803, from recovering under the policy as the Beneficiary or as the Owner in the absence of a Beneficiary.

34. Nicole Renee Lupiloff and Monica Lynn Lupiloff had been replaced as Contingent Beneficiaries before the death of Gary H. Lupiloff, and Gary H. Lupiloff had been replaced as the Owner before his death, and thus Nicole Renee Lupiloff, Monica Lynn Lupiloff, Gary H. Lupiloff and Nicole Renee Lupiloff, as Personal Representative of the Estate of Gary H. Lupiloff, would have no claim under the policy.

35. If there was fraud by William Keene in the issuance and procurement of the policy and for being named beneficiary and for changing the contingent beneficiary to Jennifer Keene, his wife, and to become the Owner of the policy, intending to obtain the policy benefits by feloniously and intentionally killing Gary H. Lupiloff, the policy would be void from its inception and Nationwide would retain the Death Benefit and return the premiums paid.

36. This result would be in accord with equity, the law of fraud, the slayer statute, MCL 700.2803 et seq, and the terms and provisions of the policy.

37. Nationwide has filed this complaint for interpleader and declaratory relief for the court to determine whether the policy is void based on the fraud of some or all of the defendants,

and in the event that the policy is not void due to the fraud of some or all of the defendants, which of the defendants is the appropriate payee of the Death Benefit of the policy.

WHEREFORE, the plaintiff, Nationwide Life Insurance Company, requests that:

- (a) Each defendant be restrained from commencing any action against the plaintiff Nationwide on the policy;
- (b) Judgment be entered that no defendant is entitled to proceeds of the policy or any part of it and that judgment be entered in favor of the plaintiff Nationwide that it may retain the Death Benefit and return the premium payments to the Owner; or
- (c) If the court determines that the plaintiff Nationwide is not entitled to retain the proceeds of the policy, that the court determine which of the defendants are entitled to recover the Death Benefit under the policy and the plaintiff Nationwide be discharged from all liability upon payment of the Death Benefit to that defendant; and
- (d) Nationwide be entitled to recover its costs and attorney fees.

Respectfully submitted,
HARVEY KRUSE, P.C.

BY: /s/Michael F. Schmidt
Michael F. Schmidt (P25213)
1050 Wilshire Dr., Suite 320
Troy, Michigan 48084-1526
(248) 649-7800

DATED: May , 2011

DEMAND FOR JURY TRIAL

NOW COMES the plaintiff, Nationwide Life Insurance Company, by and through its attorneys HARVEY KRUSE, P.C. and hereby demand a trial by jury.

Respectfully submitted,
HARVEY KRUSE, P.C.

BY: /s/Michael F. Schmidt
Michael F. Schmidt P25213
1050 Wilshire Drive, Suite 320
Troy, Michigan 48084-1526
(248) 649-7800

DATED: June 3, 2011

HARVEY KRUSE

ATTORNEYS & COUNSELORS A PROFESSIONAL CORPORATION
1050 WILSHIRE DRIVE, SUITE 320, TROY, MICHIGAN 48084-1526 248-649-7800

INDEX OF EXHIBITS

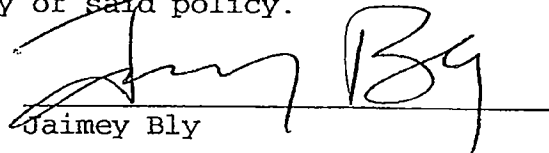
- A Policy
- B Change of Beneficiary Form
- C Change of Ownership Form
- D Claim Form for Nicole
- E Claim Form for Monica
- F Claim Form for William Keene

EXHIBIT

A

POLICY CERTIFICATION

The undersigned, Jaimey Bly, being the Manager of Life Policy Administration of Nationwide Life Insurance Company located in Columbus, Ohio, hereby states that the attached portions of policy number L034804300 insuring the life of Gary H. Lupiloff, constitute a true and accurate copy of said policy.


Jaimey Bly

STATE OF OHIO)
) S.S.
COUNTY OF FRANKLIN)

On this 4th day of May, 2011, before me, a Notary Public in and for the State of Ohio, appeared Jaimey Bly, known to be the person described herein, and who executed the foregoing instrument and she acknowledged that she voluntarily executed the same.


Notary Public

My Commission Expires: 06-22-2011



MARGARET MODLICH
Notary Public, State of Ohio
My Commission Expires 06-22-2011

DUPLICATION

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002246880002

POLICY DATA PAGE

Owner GARY H LUPIOFF
 Insured GARY H LUPIOFF
 Policy Number L034804300
 Age Of Insured [REDACTED]
 Sex Of Insured Male
 Rate Type Non-Tobacco

Policy Date November 28, 2003
 Initial Face Amount \$500,000
 Standard Premium Class

An initial premium on the premium basis as shown in the application is due as of the policy date.
 Total initial premiums for the available frequencies of payment are:

| Annual | Semi Annual | Quarterly | Monthly |
|------------|-------------|-----------|---------|
| \$1,030.00 | \$538.60 | \$272.96 | \$91.67 |

Premiums are payable to the policy anniversary in the year shown in the schedule below or until prior death of the insured.

To determine the guaranteed maximum model premium for any given age, use the annual premium shown and then:

1. multiply by the factor shown at the right; and
2. add the loading

| Payment Mode | Factor | Loading |
|--------------|---------|---------|
| Semi-annual | x .6200 | + .00 |
| Quarterly | x .2650 | + .00 |
| PAP | x .0880 | + .00 |

Schedule of Benefits and Annual Premiums

| Form Number | Benefits | Annual Premium | Payable To Year |
|-------------|--|----------------|-----------------|
| 4608 | 10 YEAR LEVEL GUARANTEED TERM LIFE INSURANCE TO AGE 95 | \$1,030.00 | 2013 |
| | TOTAL INITIAL ANNUAL PREMIUM | \$1,030.00 | |

DUPLICATE 1

002246880003

Insured Name GARY H LUPHOFF
 Policy Number L034804300
 Policy Date November 28, 2003
 Age Of Insured [REDACTED]
 Sex of Insured Male

10 Year Level Guaranteed Term Life Insurance to Age 95 - Base Policy

Face Amount - \$500,000

NOTE: Premium is due at the beginning of each premium payment period (i.e., Annual, Semi-Annual, Quarterly, Monthly). The premium for the annual premium payment period is disclosed on this page.

NOTE: Conversion may be at any time during the first 5 years, subject to the "CONVERSION" provision.

| POLICY YEAR | AGE | GUARANTEED PREMIUM | POLICY YEAR | AGE | GUARANTEED PREMIUM |
|-------------|-----|--------------------|-------------|-----|--------------------|
| 1 | 46 | \$1,030.00 | 26 | 71 | \$52,915.00 |
| 2 | 47 | \$1,030.00 | 27 | 72 | \$58,435.00 |
| 3 | 48 | \$1,030.00 | 28 | 73 | \$65,135.00 |
| 4 | 49 | \$1,030.00 | 29 | 74 | \$72,495.00 |
| 5 | 50 | \$1,030.00 | 30 | 75 | \$80,385.00 |
| 6 | 51 | \$1,030.00 | 31 | 76 | \$88,675.00 |
| 7 | 52 | \$1,030.00 | 32 | 77 | \$97,365.00 |
| 8 | 53 | \$1,030.00 | 33 | 78 | \$106,480.00 |
| 9 | 54 | \$1,030.00 | 34 | 79 | \$116,310.00 |
| 10 | 55 | \$1,030.00 | 35 | 80 | \$127,170.00 |
| 11 | 56 | \$11,825.00 | 36 | 81 | \$139,335.00 |
| 12 | 57 | \$12,960.00 | 37 | 82 | \$153,000.00 |
| 13 | 58 | \$14,285.00 | 38 | 83 | \$168,280.00 |
| 14 | 59 | \$15,710.00 | 39 | 84 | \$184,685.00 |
| 15 | 60 | \$17,320.00 | 40 | 85 | \$201,930.00 |
| 16 | 61 | \$19,110.00 | 41 | 86 | \$219,760.00 |
| 17 | 62 | \$21,175.00 | 42 | 87 | \$237,915.00 |
| 18 | 63 | \$23,515.00 | 43 | 88 | \$256,315.00 |
| 19 | 64 | \$26,110.00 | 44 | 89 | \$275,225.00 |
| 20 | 65 | \$28,955.00 | 45 | 90 | \$294,810.00 |
| 21 | 66 | \$32,030.00 | 46 | 91 | \$315,830.00 |
| 22 | 67 | \$35,330.00 | 47 | 92 | \$338,785.00 |
| 23 | 68 | \$38,915.00 | 48 | 93 | \$365,945.00 |
| 24 | 69 | \$42,880.00 | 49 | 94 | \$402,410.00 |
| 25 | 70 | \$47,760.00 | | | |

DUPLICATE

DEFINITIONS

ATTAINED AGE: The Insured's Attained Age is equal to the Insured's age at issue, shown on the policy data page, plus the number of completed Policy Years.

BENEFICIARY: The Beneficiary is the person to whom the Death Benefits are paid when the Insured dies. The Beneficiary is named in the application, unless changed.

COMPANY: The Company is the Nationwide Life Insurance Company. "We," "our," and "us" refer to the Company.

CONTINGENT BENEFICIARY: The Contingent Beneficiary will become the Beneficiary if the named Beneficiary dies prior to the date of the death of the Insured.

CONTINGENT OWNER: The Contingent Owner will become the Owner if the named Owner dies prior to the date of death of the Insured.

DEATH BENEFIT: The Death Benefit means the amount of money payable to the Beneficiary if the Insured dies while this policy is in force.

HOME OFFICE: The Home Office of the Company is at One Nationwide Plaza, Columbus, Ohio.

INSURED: The Insured is the person whose life is covered by this insurance policy and named in the application.

OWNER: The Owner is as stated in the application unless later changed and endorsed on this policy. "You" or "your" refer to the Owner of this policy.

POLICY ANNIVERSARY: A Policy Anniversary is an anniversary of the Policy Date, shown on the policy data page.

POLICY DATE: The Policy Date is the date the policy provisions take effect. It is shown on the policy data page. Policy Years and policy months are measured from the Policy Date.

POLICY YEAR: The Policy Year starts on an anniversary of the Policy Date, and ends on the day prior to the next anniversary of the Policy Date.

GENERAL POLICY PROVISIONS

ENTIRE CONTRACT: The insurance provided by this policy is in return for the application and premiums paid as required in the policy. The policy and a copy of any written application, including any written supplemental applications together make up the entire policy contract. All agreements related to the policy must be on official forms signed by the President or Secretary of the Company. We will not be bound by any promise or representation made by any agent or other persons.

APPLICATION: All statements in an application are considered representations and not warranties. In issuing this policy, we have relied on the statements made in the application to be true and complete. No such statement will be used to void the policy or deny a claim unless that statement is a material misrepresentation.

SUICIDE: Suicide of the Insured, while sane or insane, within two years after the Policy Date, is not covered by this policy. In that event, this policy will end and the only amount payable will be the return of any paid premiums to the Beneficiary.

INCONTESTABILITY: After this policy has been in force during the lifetime of the Insured for two years from the Policy Date, we will not contest it for any reason except nonpayment of premiums. After any endorsement or rider has been in force as part of the policy during the lifetime of the Insured for two years, we will not contest it for any reason except nonpayment of premium.

ERROR IN AGE OR SEX: If the age or sex of an Insured has been misstated, all payments and benefits under the policy will be those which the premiums paid would have purchased at the Insured's correct age or sex.

ASSIGNMENT: The Owner may assign all rights under this policy. We will not be bound by the assignment until written notice is received, accepted, and recorded at our Home Office. Assignment will be subject to any amounts owed to us before the assignment was recorded. We are not responsible for the validity of any assignment.

NON-PARTICIPATION: This policy does not participate in our earnings or surplus. This policy does not earn dividends.

DEATH BENEFIT PROVISION

We will pay the Death Benefit to the Beneficiary when we receive satisfactory proof that the death of the Insured occurred while this policy was in force. The part of any premium paid past the policy month of death will be added to the amount paid on death. Any amounts owed to us under the Premium Payment Provisions will be deducted from the amount paid on death.

OWNER AND BENEFICIARY PROVISIONS

OWNERSHIP: The Owner has all rights under the policy during the lifetime of the Insured, unless otherwise provided. If the Owner dies before the Insured, the Owner's estate becomes Owner of the policy, unless the Owner has provided otherwise.

The Owner may name a Contingent Owner or a new Owner at any time during the lifetime of the Insured. Any new designation of an Owner will automatically revoke any existing designation. Any request for change must be made in writing and recorded at our Home Office. It is effective as of the date the written request is signed. It will not apply to any payment made or action taken by us before it was recorded.

BENEFICIARY: The Beneficiary and Contingent Beneficiary on the Policy Date are named in the application. More than one Beneficiary or Contingent Beneficiary may be named. If more than one Beneficiary is designated when the Death Benefit becomes payable, payment to the survivors will be made in equal shares, or in full to the last survivor, unless some other distribution of proceeds is provided.

If any Beneficiary dies or ceases to exist before the Death Benefit becomes payable, that Beneficiary's interest will be paid to any surviving Beneficiaries or Contingent Beneficiaries according to their respective interests, unless you have specified otherwise. If no Beneficiary is living or in existence when the Death Benefit becomes payable, we will consider you or your estate to be the Beneficiary.

CHANGE OF BENEFICIARY: While the Insured is living, you may change any Beneficiary or Contingent Beneficiary. Any change must be in a written form satisfactory to us and recorded at our Home Office. Once recorded, whether or not the Insured is then alive, the change will take effect as of the date you signed it. It will not affect any payment made or action taken by us before it was recorded. We may require that you send us your policy for endorsement before making a change.

PREMIUM PAYMENT PROVISIONS

Premiums are payable for the term of the policy or until the prior death of the Insured. The full premium is payable in advance, and must be paid when due to avoid loss of coverage or reduced benefits. Premiums are payable at our Home Office or to our authorized representative. The authorized representative will accept premiums and provide an official Company receipt signed by the President or Secretary and countersigned by representative. The first premium is due on the Policy Date shown on page 2. After that, premiums are due once a year, or every six months, or every three months, or once a month, depending upon the frequency of payment chosen by the Owner.

All future premiums are guaranteed. You may change the frequency of future premium payments by written request. The change must conform to premium payment rules we have in effect at that time.

PREMIUM CHANGES: All premiums are guaranteed at issue as stated in the policy data pages. The premiums are level for the period shown on the policy data pages. After the level portion of the policy, the premiums are based on an Attained Age scale and increase every year to age 95.

GRACE PERIOD: If any premium after the first one is not paid when due, a period of 31 days from the due date of the unpaid premium will be allowed for payment. The policy will continue in force during this 31 day period. However, if the Insured dies during this 31 day period, any unpaid premium will be deducted from the Death Benefit. In no event will premiums be charged past the policy month of death. This policy will lapse, without value, if premiums are not paid.

REINSTATEMENT: If this policy lapses prior to the expiration date, you may reinstate it. You must apply in writing within five years after the date the first unpaid premium was due. We must also have evidence of insurability that is acceptable to us. All overdue premiums must be paid with 6% compound interest. Compounding interest is added to the amount owed and begins to bear interest itself during the following year.

CONVERSION

This policy may be converted to a level premium, level benefit, permanent plan of whole life or endowment insurance which is currently being offered by Nationwide. Subject to the Company's approval, the conversion may also be made to certain non-level premium, permanent life insurance policies. Conversion may be at any time prior to the end of the conversion period, as stated on the policy data pages. The following will apply:

1. This policy must be in force.
2. Conversion must be applied for in writing.
3. The Insured's Attained Age must be less than 75.
4. Evidence of insurability is not needed.
5. The face amount of the new policy may be for an amount up to the face amount of this policy at the time the request for conversion is made, but not less than our published minimum for the plan selected.

6. The new policy must be for a plan of insurance we are issuing on the date of conversion.
7. Premiums for the converted policy will not be waived because of any existing disability at the time of conversion.
8. Supplemental benefits cannot be added without evidence of insurability and consent of the Company.

The Policy Date of the new policy will be the date of conversion. The premium for the new policy will be based on the same class of risk as this policy and the Attained Age of the Insured on the date of conversion.

The contestable and suicide periods in the new policy will start on the Policy Date of this policy.

POLICY SETTLEMENT

Policy settlement means payment of the Death Benefit when the Insured dies.

Policy settlement may be paid in a lump sum. Options for other methods of settlement are also available. One settlement option or a combination of options may be chosen. A settlement option other than lump sum may be chosen only if the total amount placed under the option is at least \$2,000.00 and each payment is at least \$20.00.

While this policy is in force, the Owner may choose, revoke or change settlement options at any time. If no settlement option has been chosen before the Insured has died, the Beneficiary may choose one. If no other settlement option has been chosen, payment will be made in a lump sum.

Settlement options must be chosen, revoked or changed by proper written request. After an option, revocation, or change is recorded at our Home Office, it will become effective as of the date it was requested. We may require proof of age of any person to be paid under a settlement option. Any change of Beneficiary will automatically revoke any settlement option that is in effect.

At the time of policy settlement under any settlement option other than lump sum, we will issue a settlement contract in exchange for the policy. The effective date of the settlement contract will be the date the Insured died.

Settlement option payments are not assignable. To the extent allowed by law, settlement option payments are not subject to the claims of creditors or to legal process.

Options 1, 2, 4 and the guaranteed period of Option 3, provide for payment of interest at the rate of 2-1/2% per year. We will determine once a year any interest to be paid in excess of the rate of 2-1/2%.

OPTIONS

1. INTEREST INCOME: Any amount payable under this option may be left with us and will receive interest of at least 2-1/2% annually. This interest may be either left to accumulate or it may be paid at the end of every 12, 6, 3, or 1 month interval from the effective date of the settlement contract. Upon receipt of proper written request, the amount left with us may be withdrawn.

2. INCOME FOR A FIXED PERIOD: Any amount payable under this option will be paid over the number of years selected. The amount payable monthly for each \$1,000 left with us will be at least as much as the amount shown in the Option 2 Table. If chosen, payments will be made at the beginning of each 12, 6, 3, or 1 month interval, starting with the effective date of the settlement contract. Each payment includes a portion of the amount left with us and interest. Upon receipt of proper written request, the amount left with us may be withdrawn.

3. LIFE INCOME WITH PAYMENTS GUARANTEED: Any amount payable under this option will be paid during the named payee's lifetime. A guaranteed period of 10, 15, or 20 years may be selected. Payments will continue to the end of this period even if the payee dies. The amount payable monthly for each \$1,000 left with us is shown in the Option 3 Table. If chosen, payments will be made at the beginning of each 12, 6, 3, or 1 month interval starting with the effective date of the settlement contract. Amounts left with us under this option may not be withdrawn.

4. FIXED INCOME FOR VARYING PERIODS: Any amount payable under this option will be paid in a fixed amount until the amount left under this option, and interest, has been paid. The total amount payable each year may not be less than 5% of the amount left under this option. Interest paid under this option will be at the rate of at least 2-1/2% compounded annually. If chosen, payments will be made at the beginning of each 12, 6, 3, or 1 month interval, starting with the effective date of the settlement contract. Upon receipt of proper written request, the amount left with us may be withdrawn.

5. JOINT AND SURVIVOR LIFE INCOME: Any amount payable under this option will be paid and continued during the lifetimes of the named payees, as long as either payee is living. Upon request, the Company will furnish information as to the monthly amounts payable for each \$1,000 of proceeds. (Life Income amounts payable for other combinations of age and sex will be furnished on request.) If chosen, payments will be made jointly at the beginning of each 12, 6, 3, or 1 month interval, starting with the effective date of the settlement contract. Amounts left with us under this option may not be withdrawn.

6. LIFE ANNUITY: Any amount payable under this option will be paid during the lifetime of the named payee or the lifetimes of the named payees. The amount payable will be 102% of our current annuity purchase rate on the effective date of the settlement contract. Annuity purchase rates are subject to change. Upon request, we will quote the amount currently payable under this settlement option. If chosen, payments will be made at the end of each 12, 6, 3, or 1 month interval from the effective date of the settlement contract. Amounts left with us under this option may not be withdrawn.

TABLES FOR SETTLEMENT OPTIONS**OPTION 2**

Monthly Installments for each \$1,000 of Proceeds
Option 2 - Income for a Fixed Period

| Number of Years Specified | Amount of Each Installment | Number of Years Specified | Amount of Each Installment |
|---------------------------|----------------------------|---------------------------|----------------------------|
| 1 | \$84.28 | 16 | \$6.30 |
| 2 | 42.66 | 17 | 6.00 |
| 3 | 28.79 | 18 | 5.73 |
| 4 | 21.86 | 19 | 5.49 |
| 5 | 17.70 | 20 | 5.27 |
| 6 | 14.93 | 21 | 5.08 |
| 7 | 12.95 | 22 | 4.90 |
| 8 | 11.47 | 23 | 4.74 |
| 9 | 10.32 | 24 | 4.60 |
| 10 | 9.39 | 25 | 4.46 |
| 11 | 8.64 | 26 | 4.34 |
| 12 | 8.02 | 27 | 4.22 |
| 13 | 7.49 | 28 | 4.12 |
| 14 | 7.03 | 29 | 4.02 |
| 15 | 6.64 | 30 | 3.93 |

Annual, semi-annual or quarterly payments are 11.865, 5.969 and 2.994 respectively times the monthly installments.

OPTION 3

Monthly Installments for each \$1,000 of Proceeds
Option 3 - Life Income with Payments Guaranteed
REFER TO NEXT PAGE

OPTION 5

Monthly Installments for each \$1,000 of Proceeds
Option 5 - Joint & Survivor Life Income

| M/F | 50 | 55 | 60 | 65 | 70 | 75 | 80 | 85 | 90 | 95 | 100 |
|-----|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|
| 50 | \$2.86 | \$2.96 | \$3.04 | \$3.11 | \$3.17 | \$3.21 | \$3.24 | \$3.26 | \$3.28 | \$3.29 | \$3.29 |
| 55 | \$2.92 | \$3.04 | \$3.15 | \$3.26 | \$3.35 | \$3.43 | \$3.48 | \$3.52 | \$3.55 | \$3.56 | \$3.57 |
| 60 | \$2.96 | \$3.11 | \$3.26 | \$3.41 | \$3.55 | \$3.67 | \$3.77 | \$3.84 | \$3.88 | \$3.91 | \$3.93 |
| 65 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.75 | \$3.94 | \$4.10 | \$4.22 | \$4.31 | \$4.37 | \$4.40 |
| 70 | \$3.02 | \$3.21 | \$3.43 | \$3.67 | \$3.94 | \$4.21 | \$4.47 | \$4.68 | \$4.85 | \$4.96 | \$5.03 |
| 75 | \$3.04 | \$3.24 | \$3.48 | \$3.77 | \$4.10 | \$4.47 | \$4.85 | \$5.20 | \$5.50 | \$5.72 | \$5.86 |
| 80 | \$3.05 | \$3.26 | \$3.52 | \$3.84 | \$4.22 | \$4.68 | \$5.20 | \$5.73 | \$6.22 | \$6.63 | \$6.92 |
| 85 | \$3.06 | \$3.28 | \$3.55 | \$3.88 | \$4.31 | \$4.85 | \$5.50 | \$6.22 | \$6.98 | \$7.67 | \$8.22 |
| 90 | \$3.07 | \$3.29 | \$3.56 | \$3.91 | \$4.37 | \$4.96 | \$5.72 | \$6.63 | \$7.67 | \$8.73 | \$9.68 |
| 95 | \$3.07 | \$3.29 | \$3.57 | \$3.93 | \$4.40 | \$5.03 | \$5.86 | \$6.92 | \$8.22 | \$9.68 | \$11.16 |
| 100 | \$3.07 | \$3.30 | \$3.58 | \$3.94 | \$4.42 | \$5.07 | \$5.96 | \$7.12 | \$8.62 | \$10.46 | \$12.49 |

OPTION 3**Monthly Installments for each \$1,000 of Proceeds
Option 3 - Life Income with Payments Guaranteed**

| Age of Payee Last Birthday | | Guaranteed Period Years | | | Age of Payee Last Birthday | | Guaranteed Period Years | | | Age of Payee Last Birthday | | Guaranteed Period Years | | |
|-------------------------------|---------------|----------------------------|--------|--------|-------------------------------|--------|----------------------------|--------|--------|-------------------------------|--------|----------------------------|--------|--------|
| Male | Female | 10 | 15 | 20 | Male | Female | 10 | 15 | 20 | Male | Female | 10 | 15 | 20 |
| 5 & under | 10 & under | \$2.33 | \$2.33 | \$2.32 | 35 | 40 | \$2.75 | \$2.75 | \$2.75 | 65 | 70 | \$4.37 | \$4.27 | \$4.12 |
| 6 | 11 | \$2.33 | \$2.33 | \$2.33 | 36 | 41 | \$2.78 | \$2.78 | \$2.77 | 66 | 71 | \$4.48 | \$4.36 | \$4.19 |
| 7 | 12 | \$2.34 | \$2.34 | \$2.34 | 37 | 42 | \$2.81 | \$2.80 | \$2.80 | 67 | 72 | \$4.59 | \$4.45 | \$4.26 |
| 8 | 13 | \$2.35 | \$2.35 | \$2.35 | 38 | 43 | \$2.83 | \$2.83 | \$2.82 | 68 | 73 | \$4.71 | \$4.55 | \$4.33 |
| 9 | 14 | \$2.36 | \$2.36 | \$2.36 | 39 | 44 | \$2.86 | \$2.86 | \$2.85 | 69 | 74 | \$4.83 | \$4.65 | \$4.40 |

| | | | | | | | | | | | | | | |
|----|----|--------|--------|--------|----|----|--------|--------|--------|----|----|--------|--------|--------|
| 10 | 15 | \$2.37 | \$2.37 | \$2.37 | 40 | 45 | \$2.89 | \$2.89 | \$2.88 | 70 | 75 | \$4.96 | \$4.75 | \$4.47 |
| 11 | 16 | \$2.38 | \$2.38 | \$2.38 | 41 | 46 | \$2.92 | \$2.92 | \$2.91 | 71 | 76 | \$5.10 | \$4.86 | \$4.54 |
| 12 | 17 | \$2.39 | \$2.39 | \$2.39 | 42 | 47 | \$2.96 | \$2.95 | \$2.94 | 72 | 77 | \$5.24 | \$4.97 | \$4.61 |
| 13 | 18 | \$2.40 | \$2.40 | \$2.40 | 43 | 48 | \$2.99 | \$2.99 | \$2.97 | 73 | 78 | \$5.39 | \$5.07 | \$4.68 |
| 14 | 19 | \$2.41 | \$2.41 | \$2.41 | 44 | 49 | \$3.03 | \$3.02 | \$3.01 | 74 | 79 | \$5.55 | \$5.18 | \$4.75 |

| | | | | | | | | | | | | | | |
|----|----|--------|--------|--------|----|----|--------|--------|--------|----|----|--------|--------|--------|
| 15 | 20 | \$2.42 | \$2.42 | \$2.42 | 45 | 50 | \$3.07 | \$3.06 | \$3.04 | 75 | 80 | \$5.71 | \$5.29 | \$4.81 |
| 16 | 21 | \$2.43 | \$2.43 | \$2.43 | 46 | 51 | \$3.11 | \$3.10 | \$3.08 | 76 | 81 | \$5.87 | \$5.40 | \$4.87 |
| 17 | 22 | \$2.44 | \$2.44 | \$2.44 | 47 | 52 | \$3.15 | \$3.14 | \$3.12 | 77 | 82 | \$6.05 | \$5.51 | \$4.92 |
| 18 | 23 | \$2.46 | \$2.45 | \$2.45 | 48 | 53 | \$3.19 | \$3.18 | \$3.16 | 78 | 83 | \$6.22 | \$5.61 | \$4.97 |
| 19 | 24 | \$2.47 | \$2.47 | \$2.46 | 49 | 54 | \$3.24 | \$3.22 | \$3.20 | 79 | 84 | \$6.40 | \$5.72 | \$5.02 |

| | | | | | | | | | | | | | | |
|----|----|--------|--------|--------|----|----|--------|--------|--------|----|----|--------|--------|--------|
| 20 | 25 | \$2.48 | \$2.48 | \$2.48 | 50 | 55 | \$3.29 | \$3.27 | \$3.25 | 80 | 85 | \$6.58 | \$5.82 | \$5.06 |
| 21 | 26 | \$2.49 | \$2.49 | \$2.49 | 51 | 56 | \$3.34 | \$3.32 | \$3.29 | 81 | 86 | \$6.77 | \$5.91 | \$5.10 |
| 22 | 27 | \$2.51 | \$2.51 | \$2.50 | 52 | 57 | \$3.39 | \$3.37 | \$3.34 | 82 | 87 | \$6.96 | \$6.00 | \$5.13 |
| 23 | 28 | \$2.52 | \$2.52 | \$2.52 | 53 | 58 | \$3.45 | \$3.42 | \$3.39 | 83 | 88 | \$7.14 | \$6.09 | \$5.16 |
| 24 | 29 | \$2.54 | \$2.54 | \$2.53 | 54 | 59 | \$3.50 | \$3.48 | \$3.44 | 84 | 89 | \$7.33 | \$6.16 | \$5.18 |

| | | | | | | | | | | | | | | |
|----|----|--------|--------|--------|----|----|--------|--------|--------|----|----|--------|--------|--------|
| 25 | 30 | \$2.55 | \$2.55 | \$2.55 | 55 | 60 | \$3.56 | \$3.53 | \$3.49 | 85 | 90 | \$7.51 | \$6.24 | \$5.21 |
| 26 | 31 | \$2.57 | \$2.57 | \$2.57 | 56 | 61 | \$3.63 | \$3.59 | \$3.54 | 86 | 91 | \$7.69 | \$6.30 | \$5.22 |
| 27 | 32 | \$2.59 | \$2.59 | \$2.58 | 57 | 62 | \$3.69 | \$3.66 | \$3.60 | 87 | 92 | \$7.87 | \$6.36 | \$5.24 |
| 28 | 33 | \$2.61 | \$2.60 | \$2.60 | 58 | 63 | \$3.76 | \$3.72 | \$3.66 | 88 | 93 | \$8.03 | \$6.41 | \$5.25 |
| 29 | 34 | \$2.62 | \$2.62 | \$2.62 | 59 | 64 | \$3.84 | \$3.79 | \$3.72 | 89 | 94 | \$8.19 | \$6.46 | \$5.26 |

| | | | | | | | | | | | | | | |
|----|----|--------|--------|--------|----|----|--------|--------|--------|--------------|---------------|--------|--------|--------|
| 30 | 35 | \$2.64 | \$2.64 | \$2.64 | 60 | 65 | \$3.91 | \$3.86 | \$3.78 | 90 | 95 | \$8.34 | \$6.50 | \$5.26 |
| 31 | 36 | \$2.66 | \$2.66 | \$2.66 | 61 | 66 | \$3.99 | \$3.93 | \$3.84 | 91 | 96 | \$8.48 | \$6.53 | \$5.27 |
| 32 | 37 | \$2.68 | \$2.68 | \$2.68 | 62 | 67 | \$4.08 | \$4.01 | \$3.91 | 92 | 97 | \$8.61 | \$6.56 | \$5.27 |
| 33 | 38 | \$2.71 | \$2.70 | \$2.70 | 63 | 68 | \$4.17 | \$4.09 | \$3.98 | 93 | 98 | \$8.73 | \$6.58 | \$5.27 |
| 34 | 39 | \$2.73 | \$2.73 | \$2.72 | 64 | 69 | \$4.27 | \$4.18 | \$4.05 | 94 | 99 | \$8.84 | \$6.60 | \$5.27 |
| | | | | | | | | | | 95 & over | 100 & over | \$8.94 | \$6.61 | \$5.27 |

If the income payable for a specific guaranteed period is equal to that for other guarantee periods the longer period will be deemed to have been elected.

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COMMON LIFE OF AMERICA

NATIONWIDE LIFE INSURANCE COMPANY

ENDORSEMENTS (Endorsements may be made only by the Company at the Home Office)

Life 4608

001785710001

☐ NATIONWIDE LIFE INSURANCE COMPANY
☐ NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY

Application for Life Insurance

P.O. Box 102815 Columbus, Ohio 43210-2835

PART A

| | | | | | | | | | |
|--|--|---|--|---------------------------------|---|--|------------------------------------|------------------------|-------------------------------------|
| 1. PROPOSED PRIMARY INSURED: | | | | | | | | | |
| a. Name (First, M.I., Last) <u>Gary Herman Luploff</u> | | | | | b. Social Security Number <u>[REDACTED]</u> | | | | |
| c. Residence Street Address (include city, state and zip code) <u>[REDACTED]</u> | | | | | | | | | |
| d. County <u>Oakland</u> | | | e. Date of Birth <u>[REDACTED]</u> | | | f. State of Birth <u>Michigan</u> | | | |
| g. Sex <u>M</u> | | h. Age <u>46</u> | | i. Marital Status <u>Single</u> | | j. Driver's License # and State of Issue <u>[REDACTED]</u> | | | |
| k. Former Name (if applicable) <u>NA</u> | | | l. Occupation <u>Advertising Sales</u> | | | m. Employer <u>MAD Insurance</u> | | | |
| n. Can you read and understand English? <u>Yes</u> | | | o. Citizenship (if other, submit Foreign Supplement) <u>U.S.</u> | | | p. How long have you been in the U.S? <u>46 years</u> | | | |
| q. Telephone (Home) <u>[REDACTED]</u> | | | r. Best time to call <u>5:00 (A)P.M.</u> | | | s. Telephone (Business) <u>[REDACTED]</u> | | | t. Best time to call <u>(A)P.M.</u> |
| 2. PROPOSED INSURED CHILDREN (Complete if applicable) | | | | | | | | | |
| NAME OF INSURED(S) | | DATE OF BIRTH | AGE | SEX | HEIGHT | WEIGHT | STATE OF BIRTH | SOCIAL SECURITY NUMBER | RELATIONSHIP TO INSURED |
| | | | | | | | | | |
| 3. JOINT/POURSE PROPOSED INSURED ADDITIONAL INFORMATION (Complete if applicable) | | | | | | | | | |
| a. Residence Street Address (include city, state and zip code) <u>[REDACTED]</u> | | | | | | | | | |
| b. Former Name (if applicable) <u>[REDACTED]</u> | | | c. Occupation <u>[REDACTED]</u> | | | d. Employer <u>[REDACTED]</u> | | | |
| e. Driver's License # and State of Issue <u>[REDACTED]</u> | | | f. County <u>[REDACTED]</u> | | | g. Marital Status <u>[REDACTED]</u> | | | |
| h. Can you read and understand English? <u>Yes</u> | | | i. Citizenship (if other, submit Foreign Supplement) <u>U.S.</u> | | | j. How long have you been in the U.S? <u>[REDACTED]</u> | | | |
| k. Telephone (Home) <u>[REDACTED]</u> | | | l. Best time to call <u>AM/PM</u> | | | m. Telephone (Business) <u>[REDACTED]</u> | | | n. Best time to call <u>AM/PM</u> |
| 4. OWNER (The Primary Insured (first insured in case of Survivorship) will own the policy unless indicated here. If the Owner is a Trust, complete the Trust Information Section below.) | | | | | | | | | |
| a. Name (First, M.I., Last) <u>[REDACTED]</u> | | | | | b. Social Security Number or Tax ID <u>[REDACTED]</u> | | | | |
| c. Residence Street Address (include city, state and zip code) <u>[REDACTED]</u> | | | | | | | | | |
| d. County <u>[REDACTED]</u> | | e. Relationship to Insured(s) <u>[REDACTED]</u> | | | f. Telephone Number <u>[REDACTED]</u> | | g. Date of Birth <u>[REDACTED]</u> | | |
| (Only complete h, i, j and k for Supplemental life policies on juveniles ages 0-16 when applying for Owner's Death or for Owner's Death or Disability Benefits) | | | | | | | | | |
| h. Occupation <u>[REDACTED]</u> | | i. Height <u>[REDACTED]</u> | | j. Weight <u>[REDACTED]</u> | | k. State of Birth <u>[REDACTED]</u> | | | |
| l. Trust Information (Please submit copy of first and signature pages of Trust document) | | | | | | | | | |
| EXACT NAME OF TRUST | | | TRUST TAX ID NUMBER | | CURRENT TRUSTEE(S) | | | DATE OF TRUST | |
| | | | | | | | | | |
| 5. CONTINGENT OWNER | | | | | | | | | |
| a. Name (First, M.I., Last) <u>[REDACTED]</u> | | | | | b. Social Security Number or Tax ID <u>[REDACTED]</u> | | | | |
| c. Residence Street Address (include city, state and zip code) <u>[REDACTED]</u> | | | | | | | | | |
| d. County <u>[REDACTED]</u> | | e. Relationship to Insured(s) <u>[REDACTED]</u> | | | f. Telephone Number <u>[REDACTED]</u> | | g. Date of Birth <u>[REDACTED]</u> | | |

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Page 1

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DUPLICATE

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| | | | |
|---|--|---|--|
| 6. LIFE INSURANCE PLAN | | | |
| a. Plan (if a Variable Life product is being applied for, the Variable Life Fund Supplement MUST be completed in conjunction with this application) GT: 10 | | | |
| b. Total Specified Face Amount: (including Additional Protection Rider) \$ 500,000 | c. Additional Protection Rider Amount: (Individual Life case only). NA | d. Supplemental Coverage Percentage (Survivorship case only). NA | |
| e. Initial Premium Deposit (paid with application) \$ 200.00 | f. Planned Premium (Check plan for availability) <input type="checkbox"/> Single Premium \$ _____ <input type="checkbox"/> Annual \$ _____ <input type="checkbox"/> Monthly EFT (Complete Part A, 17) _____ | | |
| g. <input type="checkbox"/> Semi-Annual \$ _____ <input checked="" type="checkbox"/> Quarterly \$ 197.43 <input type="checkbox"/> Monthly \$ _____ | | | |
| FOR INDIVIDUAL VARIABLE UNIVERSAL LIFE PLAN ONLY (Check plan for availability) | | | |
| h. Death Benefit Option (if no option is selected here, Option 1 is elected): <input type="checkbox"/> Option 1: (The Specified Amount, or a multiple of the Cash Value, whichever is greater). <input type="checkbox"/> Option 2: (The Specified Amount, plus the Cash Value, or a multiple of the Cash Value, whichever is greater). <input type="checkbox"/> Option 3: (The Specified Amount, plus the Premium Accumulation at _____ % interest or a multiple of the Cash Value, whichever is greater). | | | |
| i. Internal Revenue Code Life Insurance Qualification Test (if no selection is made here, Guideline Premium/Cash Value Corridor Test is elected): <input type="checkbox"/> Guideline Premium/Cash Value Corridor Test <input type="checkbox"/> Cash Value Accumulation Test | | | |
| j. Optional Benefit Riders: <input type="checkbox"/> Accidental Death Benefit Rider \$ _____ <input type="checkbox"/> Adjusted Sales Load Rider _____ % (in whole percentages only) waived for _____ years. <input type="checkbox"/> Child Rider \$ _____ <input type="checkbox"/> Long Term Care Rider \$ _____ <input type="checkbox"/> Maturity Extension Endorsement for Specified Amount. <input type="checkbox"/> Premium Waiver Rider \$ _____ <input type="checkbox"/> Spouse Rider \$ _____ <input type="checkbox"/> Waiver of Monthly Deduction Rider. <input type="checkbox"/> Other Rider(s) _____ Complete Supplement for Long Term Care Rider | | | |
| FOR SURVIVORSHIP LIFE PLAN ONLY (Check plan for availability): | | | |
| k. Death Benefit Option (if no option is selected here, Option 1 is elected): <input type="checkbox"/> Option 1: (The Specified Amount, or a multiple of the Cash Value, whichever is greater). <input type="checkbox"/> Option 2: (The Specified Amount, plus the Cash Value, or a multiple of the Cash Value, whichever is greater). <input type="checkbox"/> Option 3: (The Specified Amount, plus the Premium Accumulation at _____ % interest or a multiple of the Cash Value, whichever is greater). | | | |
| l. Internal Revenue Code Life Insurance Qualification Test (if no selection is made here, Guideline Premium/Cash Value Corridor Test is elected): <input type="checkbox"/> Guideline Premium/Cash Value Corridor Test <input type="checkbox"/> Cash Value Accumulation Test | | | |
| m. Optional Benefit Riders: <input type="checkbox"/> Adjusted Sales Load Rider _____ % (in whole percentages only) waived for _____ years. <input type="checkbox"/> Estate Protection Rider \$ _____ <input type="checkbox"/> Maturity Extension Endorsement for Specified Amount. <input type="checkbox"/> Policy Split Option Rider <input type="checkbox"/> Other Rider(s) _____ | | | |
| FOR UNIVERSAL LIFE PLAN ONLY (Check plan for availability): | | | |
| n. Death Benefit Option (if no option is selected here, Option 1 is elected): <input type="checkbox"/> Option 1: (The Specified Amount, or a multiple of the Accumulated Value, whichever is greater). <input type="checkbox"/> Option 2: (The Specified Amount, plus the Accumulated Value, or a multiple of the Accumulated Value, whichever is greater). | | | |
| o. Internal Revenue Code Life Insurance Qualification Test (if no selection is made here, Guideline Premium/Cash Value Corridor Test is elected): <input type="checkbox"/> Guideline Premium/Cash Value Corridor Test <input type="checkbox"/> Cash Value Accumulation Test | | | |
| p. Optional Benefit Riders: <input type="checkbox"/> Accidental Death - Amount \$ _____ <input type="checkbox"/> Child Rider \$ _____ <input type="checkbox"/> Guaranteed Option to Increase Specified Amount \$ _____ <input type="checkbox"/> Lapse Protection Rider. <input type="checkbox"/> Maturity Extension Endorsement for Specified Amount. <input type="checkbox"/> Spouse Rider \$ _____ <input type="checkbox"/> Waiver of Monthly Deduction Rider. <input type="checkbox"/> Other Rider(s) _____ | | | |
| FOR WHOLE LIFE PLAN ONLY (Check plan for availability) | | | |
| q. Optional Benefit Riders: <input type="checkbox"/> 10 Year Spouse Rider \$ _____ <input type="checkbox"/> 20 Year Spouse Rider \$ _____ <input type="checkbox"/> Accidental Death - Amount \$ _____ <input type="checkbox"/> Child Rider \$ _____ <input type="checkbox"/> Excess Credit Option _____ <input type="checkbox"/> Guaranteed Insurability - Amount \$ _____ <input type="checkbox"/> Owner's Death (Complete Part B, 814 for Owner). <input type="checkbox"/> Owner's Death or Disability (Complete Part B, 814 for Owner). <input type="checkbox"/> Waiver of Premium Benefit. <input type="checkbox"/> Other Rider(s) _____ | | | |
| If available, issue with Automatic Premium Loan, unless indicated by checking this box <input type="checkbox"/> | | | |
| FOR TERM LIFE PLAN ONLY (Check plan for availability) | | | |
| r. Optional Benefit Riders: <input type="checkbox"/> 10 Year Spouse Rider \$ _____ <input type="checkbox"/> 20 Year Spouse Rider \$ _____ <input type="checkbox"/> Other Rider(s) _____ <input type="checkbox"/> Child Rider \$ _____ <input type="checkbox"/> Waiver of Premium Benefit. | | | |

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| 7. ELECTRONIC FUNDS TRANSFER AUTHORIZATION | | | | | | | | |
|--|-------------------------------------|-------------------------------------|-------------------------|--|------------------------------------|--------------------------|--|--------------------------|
| Financial Institution Name | | | | | Financial Institution Phone Number | | | |
| Financial Institution Address | | | | | | | | |
| Account Number | | | | | Transit/ABA Number | | | |
| Monthly EFT Amount | | Draft Date | | <input type="checkbox"/> Checking (Attach a pre-printed Voided Check. Starter Checks will not be accepted.) <input type="checkbox"/> Savings (Attach a Voided Deposit Slip with account number and routing number.) | | | | |
| *By providing my financial institution name and account information, I hereby authorize Nationwide Life Insurance Company/Nationwide Life and Annuity Insurance Company to initiate debit entries to my checking/savings account indicated above and the Financial Institution to debit the same such account. | | | | | | | | |
| B. BENEFICIARY DESIGNATIONS (If Joint Plan, specify each Primary Insured's beneficiary designation-use #19, if necessary. When more than one beneficiary is designated, payments to the beneficiaries surviving the insured will be made in equal shares or in full to the last surviving beneficiary unless some other distribution of proceeds is provided. If the Beneficiary is a Trust, complete the Trust Information Section below.) | | | | | | | | |
| % | PRIMARY | CONTINGENT | BENEFICIARY NAME | DATE OF BIRTH | RELATIONSHIP TO INSURED(S) | SOCIAL SECURITY NUMBER | | |
| a | Proposed Primary Insured | | | | | | | |
| | <input checked="" type="checkbox"/> | <input type="checkbox"/> | William K. Smith / Anne | | Partner (Survivor) | | | |
| | <input type="checkbox"/> | <input checked="" type="checkbox"/> | Marlene Lynn Smith | | Daughter | | | |
| | <input type="checkbox"/> | <input type="checkbox"/> | Nicole Lynn Smith | | Daughter | | | |
| b | Proposed Insured (Joint/Spouse) | | | | | | | |
| | <input type="checkbox"/> | <input type="checkbox"/> | | | | | | |
| | <input type="checkbox"/> | <input type="checkbox"/> | | | | | | |
| | <input type="checkbox"/> | <input type="checkbox"/> | | | | | | |
| c | Trust Information | | | | | | | |
| EXACT NAME OF TRUST | | | TRUST TAX ID NUMBER | CURRENT TRUSTEE(S) | | | DATE OF TRUST | |
| | | | | | | | | |
| 9. PAYOR - (If someone other than the insured(s) or the Owner is to be billed for the premium for this policy.) | | | | | | | | |
| a. Name (First, MI, Last) | | | | | | | | |
| b. Residence Street Address (include city, state and zip code) | | | | | | | | |
| 10. INSURANCE INFORMATION | | | | | | | | |
| a. Will any Life Insurance or Annuities for this or any other company be replaced, discontinued, reduced or changed if insurance now applied for is issued? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No (If yes, please complete appropriate replacement. If this is an Internal Revenue Code Section 1035 Exchange, please check above and attach 1035 forms. If this is a Nationwide Term Conversion and you are not the Owner of the term policy or you are not converting the entire amount of the term policy, please enclose a term conversion application.) | | | | | | | | |
| b. Do you currently have any Life Insurance or Annuities in force? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No (If yes, please list below) | | | | | | | | |
| PERSON | COMPANY | POLICY NUMBER | AMOUNT | YEAR ISSUED | ACCIDENTAL DEATH | NEW TERM CONVERSION | TO BE REPLACED | 1035 |
| | | | \$ | | \$ | <input type="checkbox"/> | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> |
| | | | \$ | | \$ | <input type="checkbox"/> | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> |
| | | | \$ | | \$ | <input type="checkbox"/> | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> |
| | | | \$ | | \$ | <input type="checkbox"/> | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> |
| | | | \$ | | \$ | <input type="checkbox"/> | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> |
| | | | \$ | | \$ | <input type="checkbox"/> | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> |
| | | | \$ | | \$ | <input type="checkbox"/> | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> |
| c. Is any person here proposed for coverage now applying for Life Insurance or Annuities with any other company? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No (If yes, please provide name of company, amount applied for and purpose of coverage.) | | | | | | | | |

DUPLICATE

001785710004

PART B

11. PERSONAL INFORMATION

All questions are to be answered by each Proposed Insured. For each yes answer, provide details below.

| | PROPOSED INSURED | | JOINT/POUSE PROPOSED INSURED | | ANY CHILD | |
|---|-------------------------------------|-------------------------------------|------------------------------|-------------------------------------|--------------------------|-------------------------------------|
| | Yes | No | Yes | No | Yes | No |
| a. Have you ever had any application for Life or Health Insurance (or for reinstatement for Life or Health Insurance) declined, postponed, rated-up or limited? (If yes, provide details) | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| b. Have you ever applied for or received disability payments for any illness or injury? (If yes, provide details) | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| c. In the past 3 years have you engaged in, or do you intend to engage in: flying as a pilot, student pilot, or crew member, organized racing of an automobile, motorcycle or any type of motor-powered vehicle, scuba diving, mountain climbing, hang-gliding, parachuting, sky diving, bungee jumping, or any type of body-contact or life-threatening sport? (If yes, complete an Aviation/Hazardous Activities Questionnaire) | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| d. Have you ever had your driver's license suspended or revoked or been convicted of driving while impaired or intoxicated, or been convicted in the past 3 years of more than one moving violation? (If yes, provide details) | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| e. Except as prescribed by a physician, have you ever used, or been convicted for sale or possession of cocaine or any other narcotic or illegal drug? (If yes, complete Drug Questionnaire) | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| f. Have you ever been charged with a violation of any criminal law? (If yes, provide details) | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| g. Have you had any bankruptcies in the past 7 years or have any suits or judgments pending against you at this time? (If yes, provide details) | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| h. Do you plan to travel or reside outside of the United States or Canada? (If yes, complete Supplement for Foreign Nationals or Travel) | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| i. Do you belong to or intend to join any active or reserve military or naval organization? (If yes, complete Military Status Questionnaire) | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| j. Do you have a parent or sibling who died from cancer or cardiovascular disease prior to age 60? (If yes, provide relationship to Proposed Insured(s), age at death and cause of death, and date of death) | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

Details of any/yes answers (Indicate name of person). (If more space is needed, an additional blank sheet may be attached.):

2. Gary Herman Luploff 1998 Federal Bank Fraud - Sent

3. " " " 2009 Civil Action - Settled

12. TOBACCO USE

| | |
|---|--|
| a. PROPOSED INSURED: Have you used tobacco or nicotine in any form in the last 5 years? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Last 12 months? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, specify the form of tobacco or nicotine products used: <input type="checkbox"/> cigarettes <input type="checkbox"/> pipe <input type="checkbox"/> cigars <input type="checkbox"/> chewing tobacco <input type="checkbox"/> snuff <input type="checkbox"/> other tobacco <input type="checkbox"/> nicotine products (gum, patch, etc.) | |
| b. JOINT/POUSE PROPOSED INSURED: Have you used tobacco or nicotine in any form in the last 5 years? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Last 12 months? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, specify the form of tobacco or nicotine products used: <input type="checkbox"/> cigarettes <input type="checkbox"/> pipe <input type="checkbox"/> cigars <input type="checkbox"/> chewing tobacco <input type="checkbox"/> snuff <input type="checkbox"/> other tobacco <input type="checkbox"/> nicotine products (gum, patch, etc.) | |

13. PHYSICAL MEASUREMENTS

| INSURED | HEIGHT | WEIGHT | | REASON FOR WEIGHT GAIN OR LOSS |
|------------------|--------|---------|------------|--------------------------------|
| | | CURRENT | 1 YEAR AGO | |
| Proposed Insured | 5' 11" | 180 lbs | 156 lbs | |

14. PERSONAL PHYSICIAN

| | PROPOSED INSURED | JOINT/POUSE PROPOSED INSURED | ANY CHILD |
|--|-----------------------------|------------------------------|-----------|
| Name of Personal Physician | Dr. Victor Gordon | | |
| Address | Springfield, MA 01106 | | |
| Telephone Number | | | |
| Date last consulted | 01/02 | | |
| Reason last consulted | Numbness | | |
| Treatment given or medication prescribed | Melatonin - Prednisone 20mg | | |

L-4738-21

Page 4

001785710005

19. MEDICAL QUESTIONS

All questions are to be answered by each Proposed Insured. For each yes answer, circle the appropriate item and provide details in #17.

To the best of your knowledge and belief, has anyone here proposed for insurance consulted a member of the medical profession for, been treated for, taken medication for, or been diagnosed as having:

| All questions are to be answered by each Proposed Insured. For each yes answer, circle the appropriate item and provide details in #17. To the best of your knowledge and belief, has anyone here proposed for insurance consulted a member of the medical profession for, been treated for, taken medication for, or been diagnosed as having: | | PROPOSED INSURED | | JOINT/SPOUSE PROPOSED INSURED | | ANY CHILD | |
|--|--|--------------------------|-------------------------------------|-------------------------------|-------------------------------------|--------------------------|-------------------------------------|
| | | Yes | No | Yes | No | Yes | No |
| a | AIDS (Acquired Immune Deficiency Syndrome), or received positive results of an HIV (Human Immunodeficiency Virus) test using the ELISA-ELISA-Western Blot Testing Sequence? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| b | Heart disease including heart attack, angina, or other chest pain, high blood pressure, shortness of breath, palpitations, heart murmur, pleuritis, or any other disorder of the heart or blood vessels? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| c | Headaches, seizures, epilepsy, stroke, Alzheimer's disease, Parkinson's disease, multiple sclerosis, or any other brain or nervous disorder? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| d | Depression, neurosis, affective disorder, psychosis, or any other mental disorder? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| e | Asthma, emphysema, chronic bronchitis, tuberculosis, or any other disease of the lungs or respiratory system? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| f | Colitis, ulcers, persistent diarrhea, rectal bleeding, or any other disease or disorder of the esophagus or digestive tract? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| g | Sugar, protein or blood in the urine, kidney stones, sexually transmitted disease, or any other disease or disorder of the kidneys, bladder, prostate, breast, urinary tract or reproductive system? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| h | Diabetes, hepatitis, cirrhosis or any other disease of the liver, pancreas, or thyroid? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| i | Cancer, or any malignant or benign tumor or cyst, or any chronic disease of the skin or lymph glands? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| j | Arthritis, rheumatoid arthritis, osteoporosis, or any paralysis or chronic back or muscle disorders? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| k | Alcoholism, epilepsy, schizophrenia, drug use, or substance abuse? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| l | Any disease or disorder of the ears, nose or throat? | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

16. SUPPLEMENTAL MEDICAL INFORMATION

All questions are to be answered by each proposed insured. For each yes answer, circle the appropriate item and provide details in #17.

To the best of your knowledge and belief, in the past 5 years, has anyone here proposed for insurance.

| All questions are to be answered by each proposed insured. For each yes answer, circle the appropriate item and provide details in #17. To the best of your knowledge and belief, in the past 5 years, has anyone here proposed for insurance? | | PROPOSED INSURED | JUNIOR/POUSE PROPOSED INSURED | ANY CHILD |
|---|---|---|--|--|
| | | Yes No | Yes No | Yes No |
| a | Consulted, or been examined or treated by any physician, chiropractor, or other medical practitioner or by any hospital, clinic, or other medical facility not already disclosed on this application? (If it was for a "check up", annual physical, employment physical, etc., so state and give findings and results in #17) | Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> | Yes <input type="checkbox"/> No <input type="checkbox"/> | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| b | Had any disease, disorder, injury, or operation not already disclosed on this application? | Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> | Yes <input type="checkbox"/> No <input type="checkbox"/> | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| c | Had any x-rays, electrocardiograms, or other medical tests for reasons not already disclosed on this application? | Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> | Yes <input type="checkbox"/> No <input type="checkbox"/> | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| d | Been medically advised to have any surgery, hospitalization, treatment or test that was not considered or results that you have not received? | Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> | Yes <input type="checkbox"/> No <input type="checkbox"/> | Yes <input type="checkbox"/> No <input type="checkbox"/> |

7. DETAILS OF MEDICAL HISTORY (If not space is needed, an additional sheet shall not only be attached)

[illegible]

001785710006

PART C

18. TAXPAYER IDENTIFICATION NUMBER

Under the Interest and Dividend Compliance Act of 1983, persons owning insurance policies are required to provide the Company with certification that their taxpayer identification number is correct. (For most individuals, this is their Social Security Number.) If you do not provide us with certification of this number, you may be subject to a \$50 penalty imposed by the Internal Revenue Service. In addition, we will be forced to withhold 31% from interest and other payments we make to you (known as backup withholding). It is not an additional tax, since the amount withheld may be applied against any tax you owe. If withholding results in an overpayment of taxes, a refund may be available.

☐ Check this box if the Internal Revenue Service has notified you that you are subject to backup withholding.

Otherwise, your signature on this application is certification that the taxpayer identification number on this application is true, correct, and complete. The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.

19. SPECIAL INSTRUCTIONS (If more space is needed, an additional blank sheet may be attached.)

APR 26 '04 17:58 FR THE REICH AGENCY 1 248 283 9809 TO 16146776189 P.02/02



L034804300

AMENDMENT
OF APPLICATION FOR INSURANCE TO
NATIONWIDE LIFE INSURANCE COMPANY
COLUMBUS, OHIO 43215

I hereby amend my application for insurance to the Nationwide Life Insurance Company on the
life of Gary Lupilloff dated November 11, 2003 as follows:

The policy was issued with Non-Tobacco rates.

I hereby agree that these changes shall be an amendment to and form a part of the original
application and of the policy issued thereunder, if any.

Signed at Bham, MI on 4/26, 2004
CITY, STATE MONTH, DAY YEAR

X [Signature] X [Signature]
SIGNATURE OF PERSON INSURED SIGNATURE OF OWNER
(NOT REQUIRED IF UNDER AGE 18) (IF OTHER THAN FACTORER INSURED)
Gary Lupilloff Gary Lupilloff

Witness X [Signature]
(REPRESENTATIVE)

RETURN ORIGINAL SIGNED COPY TO NATIONWIDE

DUPLICATE

Mail To: ☒ Nationwide Life Insurance Company☐ Nationwide Life and Annuity Insurance Company☐ Life Underwriting

P.O. Box 182835

Columbus, OH 43218-2835

1-866-678-LIFE (5433)

☐ COL/BOLI, 1-11-08

One Nationwide Plaza

Columbus, OH 43215-2220

☐ Group

P.O. Box 8026

Dublin, OH 43018-9902

MEDICAL EXAMINATION(Part 2 of an application to
Nationwide Insurance
for Life or Health Insurance)

Name of Proposed Insured (please print)

Gary Herman Lupiloff

Social Security No.

Date of Birth

Physicians: Include both primary care and specialists and date last consulted. (If more than two physicians, indicate so under "details".)

Name Dr. Victor C. Gaudin

Name

Address 28100 Gd River Ave

Address

Telephone 248-451-3844

Telephone

Medical specialty Phys. Medicine & Rehab

Medical specialty

Date and reason last consulted 11/15/03 Blood drawn

Date and reason last consulted

Current medications to include prescription, over-the-counter medication taken regularly, dietary supplements, "natural" or herbal medications. Give details of dosage and frequency. Celebrex Naproxen

Have you ever had any indication of, been evaluated, diagnosed, or treated by a medical professional for:

Yes No

- 1a. Heart disease, including heart attack, angina or chest pain, shortness of breath, cardiomyopathy, congestive heart failure, heart murmur, or valvular heart disease, congenital heart defect, or other disorders of the heart? ☐ ☒
- b. Irregular heart beat, palpitations, high blood pressure, high cholesterol, or high triglycerides? ☐ ☒
- c. Heart catheterization, abnormal electrocardiogram, or other cardiac test, coronary bypass surgery, or angioplasty? ☐ ☒
2. Aneurysm, carotid artery disease, deep venous thrombosis, phlebitis, peripheral vascular disease, any other disorder of the blood vessels, or pulmonary embolism? ☐ ☒
- 3a. Diabetes or abnormal blood sugar? ☐ ☒
- b. Thyroid, adrenal, parathyroid, pituitary, or other glandular disorder? ☐ ☒
- 4a. Cancer, leukemia, lymphoma or any malignant or benign tumor, cyst, or polyps? ☐ ☒
- b. Any abnormal screening tests for cancer including PSA (prostate specific antigen), mammogram, or PAP smears? ☐ ☒
5. AIDS (Acquired Immune Deficiency Syndrome), or received positive results of an HIV (Human Immunodeficiency Virus) test using the ELISA-ELISA-Western Blot Testing Sequence? ☐ ☒
6. Disorder of the blood including anemia, sickle cell disorders, thalassemia, hemophilia, or any other disorder of the red blood cells, platelets, or clotting factors? ☐ ☒
7. Stroke, TIA, paralysis, epilepsy, seizures, fainting, tremor, Parkinson's disease, mental retardation, cerebral palsy, multiple sclerosis, Alzheimer's disease, ALS (Lou Gehrig's disease), or any other symptoms or disorders of the nerves or brain? ☐ ☒
- 8a. Asthma, emphysema (COPD), tuberculosis, or chronic bronchitis? ☐ ☒
- b. Persistent hoarseness or cough, an abnormal chest X-ray or other lung disease or disorder? ☐ ☒
- 9a. Ulcer, intestinal bleeding, ulcerative colitis, Crohn's disease, diverticulitis, hernia, or any other disorder of the esophagus, stomach, or intestines? ☐ ☒
- b. Jaundice, cirrhosis, hepatitis, or any disease of the liver, pancreas or gall bladder? ☐ ☒
- 10a. Sugar, protein, or blood in the urine, kidney stone, glomerulonephritis, or history of nephrectomy? ☐ ☒
- b. Other disorders of the kidney, bladder, ureter, urethra, or any part of the urinary system? ☐ ☒
- 11a. Reproductive system including uterine fibroids, endometriosis, or ovarian cyst/tumor? ☐ ☒
- b. Prostate enlargement, prostate cancer, testicular mass, or sexually transmitted diseases? ☐ ☒
- c. Other disorder of the reproductive organs or breasts? ☐ ☒
12. Disorder of the muscles, joints, bones, tendons, ligaments, soft tissues, spine or back including arthritis, fracture, chronic pain, or herniated disc, chronic fatigue syndrome, or fibromyalgia? ☐ ☒
13. Disease of eyes, ears, nose, or throat? ☐ ☒
- 14a. Psychological or psychiatric disorders including depression, bipolar disorder, obsessive compulsive disorder, schizophrenia, attention deficit disorders, affective disorders, eating disorder, or any other mental or behavioral disorder or disease? ☐ ☒
- b. Alcoholism, drug dependency or addiction? ☐ ☒
15. Any other mental or physical disease or disorder not listed above? ☐ ☒

DETAILS of yes answers. Identify question number. Circle applicable items. Include diagnosis and name and address of medical provider(s) consulted. (Use page 2 if additional space is needed.)



Nationwide Life Insurance Company
Nationwide Life and Annuity Insurance Company

MEDICAL EXAMINATION

(Part 2 (continued) of an application to Nationwide Insurance for Life or Health Insurance)

Have you in the past 10 years:

16a. Been a patient (including outpatient) in a hospital, clinic, mental health facility, or other medical facility?

Yes No

☐ ☒

b. Consulted or been referred to any physician not listed above?

☐ ☒

c. Been advised to have surgery, hospitalization, testing, or treatment that was not completed? ..

☐ ☒

17a. Used tobacco? (If yes, specify dates and form of tobacco used.)

☒ ☒

b. Used alcoholic beverages? (If yes, how much, what kind (beer, wine, liquor), how often?)

☒ ☐

occasional - social

c. Used any illegal, restricted, or controlled substance except as prescribed by a physician? (If yes, provide details.)

☐ ☒

18. Requested or received a pension, benefits, or payment because of injury, sickness or disability?

☐ ☒

ADDITIONAL SPACE FOR DETAILS OF YES ANSWERS. (Identify question number.)

| 18. | Living | Health Concerns or Cause of Death | Age or Age at Death | Brother or Sister? | Living | Health Concerns or Cause of Death | Age or Age at Death |
|--------|--------|-----------------------------------|---------------------|--------------------|--------|-----------------------------------|---------------------|
| Father | Y (N) | Leukemia | 79 | | Y (N) | | |
| Mother | Y (N) | | | | Y (N) | | |
| | | | | | Y (N) | | |
| | | | | | Y (N) | | |

Other family members with diabetes, heart disease, cancer, kidney disease or other inheritable conditions?

All the statements and answers on this form are complete and true to the best of my knowledge and belief, whether written by my own hand or not; and I agree that they are to be the basis for any insurance issued hereon. I authorize: any licensed physician or medical practitioner; any hospital, clinic or other medical or medically related facility; any insurance company; the Medical Information Bureau; or any other organization, institution, or person who has knowledge of me (or of any other person who is proposed for insurance); to give that information to the Medical Director of the Nationwide Life Insurance Company, or its reinsurer. This authorization, or a copy of it, will be valid for a period of not more than thirty (30) months from the date it was signed.

Signed this day of March 2003
Month Day Year

Signed [Signature]
Signature of Medical Examiner

[Signature]
Signature of Proposed Insured

L-4693-21

Page 2

001785710007

20. AGREEMENT, AUTHORIZATION AND SIGNATURES

I have read this application. I understand each of the questions. All of the answers and statements on this form are complete and true to the best of my knowledge and belief. I understand and agree that:

- A. This application, any amendments to A, and any related medical examinations will become a part of the Policy and are the basis of any insurance issued upon this application.
- B. No medical examiner, producer or other representative of Nationwide may accept risks or make or change any contract, or waive or change any of the Company's rights or requirements.
- C. If the full first premium payment is made in exchange for a Temporary Insurance Receipt, Nationwide will only be liable to the extent set forth in that receipt.
- D. If the full first premium is not paid with this application, then insurance will only take effect when all of the following conditions are met:
 - 1. a Policy is issued by Nationwide and is accepted by me; and
 - 2. the full first premium is paid; and
 - 3. all the answers and statements made on the application, medical examination(s) and amendments continue to be true to the best of my knowledge and belief.

The applicant has a right to cancel this application at any time by contacting their agent or Nationwide in writing. I have received the pre-notice form of the Fair Credit Reporting Act of 1970 and the Medical Information Bureau disclosure form. I certify that the Social Security Number given is correct and complete.

I authorize any licensed physician or medical practitioner, any hospital, clinic, pharmacy or other medical or medically related facility; any insurance company, the Medical Information Bureau, or any other organization, institution or person who has knowledge of me, to give that information to the Medical Director of the Nationwide Life Insurance Company/Nationwide Life and Annuity Insurance Company, or its representatives, for the purpose of underwriting my application in order to determine eligibility for Life Insurance and to investigate claims. By my signature below, I acknowledge that any agreements I have made to restrict my protected health information do not apply to this authorization, and I instruct any physician, health care professional, hospital, clinic, medical facility, or other health care provider to release and disclose my entire medical record without restriction. I understand that any information that is disclosed pursuant to this authorization may be redisclosed and no longer be covered by federal rules governing privacy and confidentiality of health information. This authorization, or a copy of it, will be valid for a period of not more than two and one-half years (30 months) from the date it was signed. I understand that I have the right to revoke this authorization in writing, at any time, by sending a written request for revocation to Nationwide Life Insurance Company/Nationwide Life and Annuity Insurance Company, Attention: Underwriting, P.O. Box 182835, Columbus, Ohio 43218-2835. I understand that a revocation is not effective to the extent that any of my providers have relied on this authorization, or to the extent that Nationwide Life Insurance Company/Nationwide Life and Annuity Insurance Company has a legal right to contest a claim under an insurance policy or to contest the policy itself. I further understand that if I refuse to sign this authorization to release my complete medical records, Nationwide Life Insurance Company/Nationwide Life and Annuity Insurance Company may not be able to process my application. I understand that my authorized representative or I have a right to a copy of this authorization by sending a request to Nationwide in writing.

Signed at Birmingham, Michigan, on November 11, 2003
City/State Month/Day Year

I have truly and accurately recorded all Proposed Insured's answers on this application and have witnessed his/her signature(s) hereon. To the best of my knowledge, the insurance applied for ☐ will ☒ will not (CHECK ONE) replace any life insurance, and/or annuity.

MARV E. REICH
Producer's Name (please print)

[Signature]
Producer's Signature

REICH Company 21-0024503
Firm Producer's Nationwide Number

[Redacted]
Social Security Number

Gary Herman Lugileff
Name of Proposed Insured (please print)

[Signature]
Signature of Proposed Insured
(or parent if Proposed Insured is under age 18)

[Redacted]
Name of Joint/Spouse Proposed Insured (please print)

[Redacted]
Signature of Joint/Spouse Proposed Insured (if to be insured)

[Redacted]
Signature of Applicant/Owner (if other than the Insured)

[Redacted]
Signature of Payor (if other than the Insured)

DUPLICATE



GUARANTEED TERM LIFE INSURANCE TO AGE 95 POLICY

Renewable once a year until age 95.

Convertible anytime prior to the end of the conversion period, as stated on the policy data pages.

Premiums payable during lifetime of Insured prior to the end of the term of the policy.

Premiums are guaranteed at issue.

Non-Participating - No Dividends.

EXHIBIT

B

Case 2:11-cv-12422-AC -MKM Document 1-3 Filed 06/03/11 Page 2 of 4
JUN 11 '07 13:26 FR THE REICH AGENCY 1 248 203 9809 TO 16146776189

P.02-06

APPLICATION FOR CHANGE OF BENEFICIARY DESIGNATION
Nationwide Life Insurance Company/Nationwide Life and Annuity Insurance Company

Policy Number: L034804300 Primary Insured: GARY H. LIPKOFF Insured's SSN: [REDACTED]
 Please see Page 3 of this application for important information. Nationwide Life Insurance Company and Nationwide Life and Annuity Insurance Company, are herein referred to as "the Company".

This designation is for: ☒ Primary/Basis Insured ☐ Joint/Spouse Rider ☐ Other: _____
 Note: If none selected, this change will be in effect for Primary/Basis Insured only. (Name of Insured or Rider)

A. ☒ The following person(s) who survive the Insured, in equal shares or noted percentages:

| Full Name | Relationship to Insured | Full Address | SSN | % |
|----------------------|---|-------------------|-------------------|-------------|
| <u>William Keene</u> | <u>BUSINESS RELATIONSHIP</u> <u>OR FID</u> | <u>[REDACTED]</u> | <u>[REDACTED]</u> | <u>100%</u> |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

B. ☐ The Executors or Administrators of the Estate of the Insured.

C. ☐ Trust (Please include a copy of the pages from your trust that contain the following information: the title of the trust, date established, trustees' names, and signatures). Total = 100%

Named Trustee(s) _____ or successor(s).
 Title/Name of Trust _____ Date of Trust: _____

D. ☐ Trustee(s), or successor(s) in trust under Insured's Last Will and Testament

E. ☐ Other (please specify): Name: _____

Address: _____

If Primary Beneficiary is deceased at the time of Insured's death, or is not in existence (if trust, corporation or other entity) at time of Insured's death, then to:

A. ☒ The following person(s) who survive the Insured, in equal shares or noted percentages:

| Full Name | Relationship to Insured | Full Address | SSN | % |
|-----------------------|------------------------------|-------------------|-------------------|-------------|
| <u>Jennifer Keene</u> | <u>WIFE of William Keene</u> | <u>[REDACTED]</u> | <u>[REDACTED]</u> | <u>100%</u> |
| | | | | |
| | | | | |
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| | | | | |

B. ☐ The Executors or Administrators of the Estate of the Insured.

C. ☐ Trust (Please include a copy of the pages from your trust that contain the following information: the title of the trust, date established, trustees' names, and signatures). Total = 100%

Named Trustee(s) _____ or successor(s).
 Title/Name of Trust _____ Date of Trust: _____

D. ☐ Trustee(s), or successor(s) in trust under Insured's Last Will and Testament

E. ☐ Other (please specify): Name: _____

Address: _____



Case 2:11-cv-12422-AC -MKM Document 1-3 Filed 06/03/11 Page 3 of 4
JUN 11 '07 13:27 FR THE REICH AGENCY 1 248 203 9809 TO 16146776189 P.03/06**APPLICATION FOR CHANGE OF BENEFICIARY DESIGNATION**
Nationwide Life Insurance Company/Nationwide Life and Annuity Insurance CompanyPolicy Number: L034804300 Primary Insured: GARY H. LUPILOFF Insured's SSN: [REDACTED]

I hereby acknowledge that I have read and agree to the terms and conditions on page 3 of this application. I agree that this change of beneficiary is effective the date of this application and this application will have no effect on any payment made or action taken by the Company before the Company has agreed to this application.

| | |
|--|-------------------------|
| Owner signed and witnessed in (city/state) | <u>BIRMINGHAM, AL</u> |
| Owner's Signature | <u>[Signature]</u> |
| Owner's Printed Name | <u>GARY H. LUPILOFF</u> |
| Date Signed | <u>4/4/07</u> |
| Owner's Witness Printed Name | <u>MARY B. RAIN</u> |
| Owner's Witness Signature | <u>[Signature]</u> |
| Date Signed | <u>4/4/07</u> |
| Joint Owner/Other signed and witnessed in (city/state) | |
| Joint Owner's/Other's Signature (if applicable) | |
| Joint Owner's/Other's Printed Name | |
| Date Signed | |
| Joint Owner's/Other's Witness Signature | |
| Joint Owner's/Other's Witness Printed Name | |
| Date Signed | |

Agreed to for Nationwide Life Insurance Company/Nationwide Life and Annuity Insurance Company by Thomas Barnes, Secretary



JUN 11 '07 13:27 FR THE REICH AGENCY 1 248 203 9809 TO 16146776189

P.04/06

APPLICATION FOR CHANGE OF BENEFICIARY DESIGNATION
 Nationwide Life Insurance Company/Nationwide Life and Annuity Insurance Company
 Mail to: Nationwide Life Insurance Company, P.O. Box 182835, Columbus, Ohio 43218-2835
 Contact us at 1-800-543-3747, or visit our website at www.nationwidelifinancial.com
 Fax: 1-614-677-6189

About Designations

- **Completing this form:** It is important that you fully complete Section 1 of this form, even if you are not making any changes to the primary beneficiary (i.e. fully writing out the designation including names and percentages if applicable). We will not accept wording such as "same" or "no change" in Section 1 or Section 2 or forms where Section 1 is left blank.
- **Dollar Amounts:** Specific dollar amounts are generally not permitted. Instead, please designate a percent in the % column. Percentage totals must equal 100 percent. If you must designate a specific dollar amount, please contact our Home Office.
- **Funeral Home or Creditor:** If you wish to name a funeral home or creditor, please use the "Other" field for this designation. Please use the following wording and complete the items listed in parenthesis: "(Creditor Name or Funeral Home Name), as their interest may appear, balance if any to (whomever you wish to designate)".
- **Businesses, Schools, Charities, or Churches:** If you wish to name a business, school, charity, or church as your beneficiary, please use the "Other" field for this designation.
- **Irrevocable beneficiary:** An irrevocable beneficiary, once named, cannot be changed without the consent of the named irrevocable beneficiary. In addition, other policy changes may require the irrevocable beneficiary's signature prior to the Company accepting any requested change. If this beneficiary is to be irrevocable, please add the following wording after the person's name: "without right of revocation during this beneficiary's lifetime or existence and no longer".

Terms and Conditions

- **Sending your policy:** Please do not send in your policy with this request. The Company waives any policy provision requiring the return of the Policy to the Company for endorsement.
- **Previous beneficiary designations:** Once the Company receives and agrees to this application, all previous beneficiary designations for this policy are revoked effective the date of this application. If a death claim becomes payable under this policy, the proceeds shall be payable to the beneficiary(ies) named in this application after the Application has been accepted by the Company.
- **Unless otherwise provided for on this application:**
 - If two or more Beneficiaries or Contingent Beneficiaries are designated, the proceeds shall be payable in equal shares to those Beneficiaries or Contingent Beneficiaries who survive the insured.
 - If two or more Beneficiaries or Contingent Beneficiaries are designated to receive the proceeds in unequal shares and any of those Beneficiaries or Contingent Beneficiaries predecease the insured, the proceeds designated for such deceased Beneficiaries or Contingent Beneficiaries shall instead be paid in equal shares to those Beneficiaries or Contingent Beneficiaries who survive the insured.
 - Children include naturally born and legally adopted children of the insured.
 - Any amounts payable to a child of less than legal age shall be paid to the legally appointed guardian of his/her property or in any other manner approved by the laws of the state where payment is made.
- **Beneficiaries not specified by name:** If beneficiary(ies) are not specified by name (i.e. all children living), the Company is authorized to rely on an affidavit from any beneficiary listed on this form or from any responsible person in determining the names of the beneficiaries at time of claim. The Company is discharged from all liability upon making settlement based on such affidavit.
- **Required Addresses:** If you live in one of the following states - AK, AZ, FL, HI, ID, LA, ND, OR, RI, UT, VA, WA or WI, a full address for all beneficiaries designated is required.
- **Required Signatures:** This request must be signed and dated by all persons who have ownership or other rights in the policy (all co-owners, joint owners, co-trustees, previously named irrevocable beneficiaries, etc.). Signatures must be made in ink using full legal names. In addition:
 - If a corporation owns the policy, we require the signature of a corporate officer and the officer's title. This officer must be someone other than the insured unless the insured is the sole corporate officer.
 - In states that require a witness, an uninterested party should sign as the witness (someone not named as a beneficiary or otherwise signing this form).
- **Owners' rights:** The owner(s) reserve the right to change the beneficiary unless otherwise provided for on this application (i.e. irrevocable beneficiary(ies)).
- **If a Trust/Trustee(s) is named as beneficiary on this policy:**
 - The Company is not responsible for the application or disposition of the proceeds of the policy by the Trustee(s). Payment to the Trustee(s) shall fully discharge the liability of the Company under the policy.
 - If the beneficiary is a testamentary trust, the Company is authorized to rely on a certified copy of the qualification and appointment of the trustee or the probating of the will. If the beneficiary is an inter vivos or living trust, the Company is authorized to rely upon a statement from the trustees that the trust is active.
 - If, within six months after the death of the insured, the Company has not been furnished with evidence of the probating of the Will and the qualification of the trustee (if a testamentary trust), or, with evidence that the trust is active and in full force and effect (if an inter vivos or living trust), the proceeds may then be paid to the contingent or other beneficiary(ies) designated to next receive the proceeds. If there are no such beneficiaries, the proceeds may then be paid according to the terms of the policy when no beneficiary is living at the death of the insured.
- **Executors, Administrators or Estates as beneficiaries:** For policies in which the Insured's Estate or the Executor or Administrator of the Insured's Estate is the beneficiary, the Company is authorized to rely upon a certified copy of the qualification and appointment of the Executor or Administrator of the Insured's Estate. Payment of the policy's proceeds to the Executor or Administrator shall fully discharge the liability of the Company under the policy.
- Any reference in this Application to a beneficiary living or surviving will mean living or surviving at the time of the insured's death.



EXHIBIT

C

Case 2:11-cv-12422-AC-MKM Document 1-4 Filed 06/03/11 Page 2 of 3
JUN 11 '07 13:28 FR THE REICH AGENCY 1 248 203 9809 TO 16146776189 P.05/06NATIONWIDE LIFE INSURANCE COMPANY
APPLICATION FOR DESIGNATION OF OWNER AND/OR CONTINGENT OWNERPolicy Number: L034804300Insured: GARY H. LUPLOCK

I, the present owner of the above numbered policy, hereby revoke any previous designation of Owner and/or Contingent Owner, and I hereby designate as the Owner and/or Contingent Owner of the said policy effective this date in accordance with the policy provisions, the following:

If more than one owner, ownership will be vested jointly or in the survivor(s), but if none are living or in existence, then in the contingent owner(s), if any, jointly or in the survivor(s), otherwise to the Executor or Administrator of the Estate of the last said owner.

NEW OWNER: Social Security or Taxpayer Identification Number: [REDACTED]

FULL NAME

William Keener

DATE OF BIRTH

[REDACTED]

RELATIONSHIP TO INSURED

Business Relationship
ON FILE

ADDRESS

NEW CONTINGENT OWNER: Social Security or Taxpayer Identification Number: _____

FULL NAME

DATE OF BIRTH

RELATIONSHIP TO INSURED

ADDRESS

Premium Notices Shall be sent to the new owner for the above mentioned policy, unless checked and completed below:

☐ Premium Payor to be

Print full name of Payor

Address of Payor

Print full address of Payor

I understand that this change in ownership does not in any way affect the Beneficiary designations of the policy. In the event this application designates a change of Owner and if the Owner's Benefit(s) is included in said policy, I hereby surrender such Benefit(s) and acknowledge that such Benefit(s) is hereby terminated, and in consideration thereof the premium shall be reduced and unearned premium, if any, adjusted effective this date.

POLICY MODIFICATION: Any provision of the policy stipulating that the policy shall be returned to the Company for endorsement in order to effect a change of Ownership is hereby waived by the Company and the Owner, and it is agreed that such change shall take effect as of the date of this application, subject to any payment made or action taken by the Company before this application has been agreed to by the Company.

Under the Interest and Dividend Compliance Act of 1983, persons owning insurance policies are required to provide the Company with certification that their taxpayer identification number is correct. (For most individuals, this is their Social Security Number.) If they do not provide us with certification of this number, they may be subject to a \$50 penalty imposed by the Internal Revenue Service. In addition, we will be forced to withhold 31% or such rate as required by law from interest and other payments we make to you. This is called backup withholding (and is not the same as the 10% withholding on interest and dividends that was repealed in 1983.) It is not an additional tax, since the tax liability of persons subject to backup withholding will be reduced by the amount of the tax withheld. If withholding results in an overpayment of taxes, a refund may be obtained. Check this box [] if the Internal Revenue Service has notified you that we are not subject to the provisions of this law. Otherwise, your signature on this application serves as certification under penalties of perjury, that the taxpayer identification number on this application is true, correct, and complete.

Signed at

BIRMINGHAMMI

this

4

day of

April2007

City, State

New Owner's Signature

Present Owner's Signature

HOME OFFICE USE ONLY

Agreed to for Nationwide Life Insurance Company

Life-1112-M

Complete and send to Company at Columbus, Ohio 43215
DO NOT SEND POLICY

(03/2007)

**NATIONWIDE LIFE INSURANCE COMPANY
APPLICATION FOR DESIGNATION OF OWNER AND/OR CONTINGENT
OWNER**

The following instructions have been enclosed to assist you with the completion of the attached APPLICATION FOR DESIGNATION OF OWNER AND/OR CONTINGENT OWNER. Please read these instructions carefully before completing the application.

1. Use this form to request a change of policy ownership. If the desired change of ownership is complex, or if you have any questions, please contact Nationwide Life Insurance Company at the Home Office.
2. This application revokes ALL previous ownership. Therefore, even if the present owner or contingent owner is to remain the same, such owner must be renamed on this form.
3. Print the FULL name(s) and address(es) of the new owner(s). Be certain to provide the new date of birth, social security (or tax ID) number, relationship to the insured and the complete address. THE REQUESTED CHANGE OF OWNERSHIP WILL NOT BE PROCESSED IF ANY OF THE INFORMATION IS OMITTED.
4. SIGNATURES REQUIRED: (1) The present owner(s) and all irrevocable beneficiaries, if any, and (2) the proposed new owner(s). Signatures MUST be in ink. At the discretion of the Home Office, a witness may be required.
5. The new owner will receive the premium notices unless the payor information is completed.
6. If joint ownership is listed, all notices will be mailed to one address listed on the reverse side. For tax reporting purposes, only one social security number can be used. Please indicate which social security number is to be used. The signatures of all joint owners will be required for any policy changes requiring an application. If any of the joint owners is a minor, the minor's legal representative will be required to authorize changes for him/her.
7. If naming a trust as owner, provide the name of the trustee(s), the name of the trust, and the date the trust was executed on this form. A copy of evidence of the existence of the trust must be provided. Please provide us with a copy of the page or pages of the trust showing the name and date of the trust, the names of trustor and trustee(s), and a copy of the signature page of the trust.
8. If naming a corporation as the new owner, we will need the full name and address of the corporation. We require the signatures of the present policy owner and an authorized officer (with current job title), other than the insured, to sign as the new owner on behalf of the corporation. For variable life insurance products, we require a certified copy of the corporate resolution providing such authority, to be submitted with the Application for Designation of Owner form. If a corporation is named as new owner and the insured is the sole officer, then we will require a completed "Sole Corporate Officer Certification." This form, which can be obtained from Nationwide Life Insurance Company at the Home Office, must be notarized and submitted with the Application for Designation of Owner form.
9. Complete and send to Nationwide Life Insurance Company, PO Box 182835, Columbus, Ohio 43218-2835.

Life-1112-M

(03/2002)

** TOTAL PAGE.06 **

EXHIBIT

D

614 435 0978

Nationwide

LIPSON, NEILSON, COLE

Fax: 248-593-5040

02:17:07 p.m.

Dec 14 2010 04:20pm P003/007



Nationwide Life Insurance Company
 Nationwide Life and Annuity Insurance Company
 Nationwide Life Insurance Company of America
 Nationwide Life and Annuity Company of America
 P.O. Box 152835, Columbus, OH 43218-2835
 Hereinafter referred to as the Company
 www.nationwide.com

BENEFICIARY CLAIM FORM

Customer Contact Information

Nationwide: 1-800-243-6295

TDD: 1-800-238-3035

Fax: 1-888-877-7393

Section 1: General Information - Please print.

Please accept our deepest sympathies for your loss. This form is designed to collect information needed to complete your claim.

IMPORTANT: Sections 1, 2, and 5 must be completed.

A certified Death Certificate bearing the seal of the appropriate local, state or federal agency issuing the certificate must accompany this completed form.

Each beneficiary must complete a separate claim form.

To expedite the processing of this claim, you can fax the completed claim form along with a copy of the certified death certificate to 1-888-877-7393.

1a. Deceased Information.

Existing Policy Number(s):
 (required)

L034 804 300

Deceased First Name:

GARY

Deceased Last Name:

LUPILOFF

Date of Death:

JULY 13, 2010

1b. Beneficiary Information. Must be completed.

Beneficiary Name:

Nicole Renee Lupiloff

Residential Address:

c/o Albert Holtz 3910 Telegraph

(PO Box address is not accepted)

City/State/Zip Code:

Bloomfield Hills MI 48302

Mailing Address:

SAME AS ABOVE

(if different than residential)

City/State/Zip Code:

SSN:

Date of Birth:

Daytime Telephone Number:

E-Mail:

The next Section, Settlement Options, provides three distribution options for your death benefit proceeds. For information about what other options are available to you, please call us at 1-800-243-6295 or TDD: 1-800-238-3035.

LIPSON, NEILSON, COLE

Fax: 248-593-5040

Dec 14 2010 04:20pm P004/007

614 435 0978

Nationwide

02:17:53 p.m.

12-13-2010

3/5

Section 2: Settlement Options -- Please select one option.

Please Note: Policy owners have the option to choose in advance how their beneficiaries will receive the money. If that is the case for you, we'll carry out the policy owner's instructions and provide complete details to you in writing.

☐ **Option 1 -- Lump Sum Payment Option -- Nationwide Bank Secure Money Market Account**

We will establish a Nationwide Bank Secure Money Market Account in the beneficiary's name and deposit all proceeds into the account. You will have immediate access to these proceeds by check and this account will earn interest.

Benefits of the Nationwide Bank Secure Money Market Account:

- An attractive variable tiered rate of interest.
- A safe account to hold funds separate from your everyday funds.
- FDIC insurance coverage, up to \$250,000 per depositor.
- Free personalized checks provided by Nationwide Bank.
- Dedicated Customer Care Specialists ready to help you when you call them at 1-877-422-8569.
- No monthly service fees.

The following fields **MUST** be completed for the Nationwide Bank Secure Money Market Account option:

ID#: _____ Issue State: _____ ☐ Driver's License ☐ Military ID ☐ State ID

Please note: For your protection, accounts are reviewed under US banking rules to confirm eligibility. Interest earned is reportable to the IRS. Please consult your tax advisor for additional information.

☒ **Option 2 -- Lump Sum Payment Option -- Single Check or Direct Deposit**

This option provides a single full payment. You can choose from receiving the death benefit proceeds either in the form of a check or have it transferred to your checking or savings account.

Benefits of a Single Check:

- One transaction access to your money.
- Flexibility to transfer directly into your checking or savings account.

Important: Please select either check or direct deposit from below.

- ☒ **Check** (a check will be mailed to you using the address entered on page 1, section 1b.).
- ☐ **Direct Deposit** (complete the information and follow the instructions below).

Financial Institution Name: _____

Financial Institution Phone Number: (____) _____

You must attach a voided check if depositing into your checking account. If depositing into your savings account, a letter from your financial institution will be required. The deposit into your checking or savings account will normally occur four (4) business days after the date the claim transaction is processed. Please note deposit slips are not acceptable.

Important: If a voided check (or letter from your bank/financial institution) is not included, a check will automatically be mailed to the address you provided us. The checking/savings account holder must be the same as the beneficiary.

7 12/14/2010 3:18:52 PM [Central Standard Time] OHCOLAPP0736 7393 248 593 5040 02-18 NFV164

Section 3: Taxpayer ID Certification

The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.

Certification – Under penalties of perjury, I certify that:

- (1) The number shown on this form is my correct taxpayer identification number, and
- (2) I am not subject to backup withholding because (a) I have not been notified that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (b) the Internal Revenue Service has notified me that I am no longer subject to backup withholding, or that I am exempt from backup withholding, and
- (3) I am a United States citizen (including a U.S. resident alien).

You must cross out item (2) if you have been notified by the IRS that you are currently subject to backup withholding because of failure to report interest or dividends on your tax return.

Section 4: State Fraud Statements

Alabama, Alaska, Arizona, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kentucky, Maryland, Massachusetts, Montana, Nebraska, New Hampshire, Mississippi, Ohio, Oklahoma, Oregon, Puerto Rico, Rhode Island, South Dakota, Texas, Utah, Vermont, West Virginia, Wisconsin and Wyoming Any person who submits an application or a claim containing a false or deceptive statement, and does so with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, may be guilty of insurance fraud.

Arkansas Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

Colorado Important Notice: It is unlawful to knowingly provide false, incomplete or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado division of insurance within the department or regulatory agencies.

District of Columbia Warning: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

Florida Any person who knowingly and with intent to injure, defraud or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

Kansas, Nevada, North Carolina and North Dakota Any person who submits an application or a claim containing a false or deceptive statement, and does so with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, may be guilty of insurance fraud.

Louisiana Caution: If your answers on this application are incorrect or untrue, Nationwide has the right to deny benefits or rescind your policy. Any person who knowingly presents false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

Maine, Tennessee It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

Missouri Caution: If your answers on this application are incorrect or untrue, Nationwide has the right to deny benefits or rescind your policy. **Fraud Statement:** Any person who submits an application or a claim containing a false or deceptive statement, and does so with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, may be guilty of insurance fraud.

7/12/14/2010 3:19:52 PM [Central Standard Time] OHCOLAPP0736 7393 248 693 6040 02-18 NEVIS4

614 435 0978

Nationwide

LIPSON, NEILSON, COLE

Fax: 248-593-5040

02:20:26 p.m.

Dec 14 2010 04:21pm

P006/007
5/5**Section 4: State Fraud Statement, continued**

New Jersey Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

New Mexico Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.

New York Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation.

Pennsylvania Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

Virginia Any person who, with the intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may have violated state law.

Washington Any person who knowingly presents a false or fraudulent claim for payment of a loss or knowingly makes a false statement in an application for insurance may be guilty of a criminal offense under state law.

Section 5: Authorization - Signature Required

If I selected the Nationwide Bank Secure Money Market Account Option, I understand and agree, by signing this form that Nationwide Bank will access and utilize consumer report information to open my account. I authorize my information to be shared with Nationwide Bank, for purposes of establishing my Secure Money Market Account. To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account. What this means for me: When I open an account, Nationwide Bank asks for my name, address, date of birth, and other information that will allow them to identify me. Nationwide Bank may ask to see my driver's license or other identifying documents.

I certify under penalties of perjury that all statements are true, correct and complete to the best of my knowledge and belief. I understand that the furnishing of this form by the Company does not constitute an admission that there is any insurance in force.

Nicole R. Lupton
Signature of Beneficiary
(Individual Beneficiary)

12/13/10
Date

[REDACTED]
Social Security Number

Signature of Legally Appointed Guardian

Date

Minor Beneficiary's Social Security
Number

(Individual Beneficiary is a minor or mentally incompetent person) A certified copy of guardianship papers must be furnished.

Please contact our Customer Service Center at 1-800-243-6295 if you have any questions. If you have a Telecommunications Device for the Deaf (TDD), you may access our TDD services at 1-800-238-3035. Customer Service Representatives are available to assist you Monday through Friday from 8:00 a.m. to 8:00 p.m. EST.

To expedite the claim process, you may overnight the completed claim form along with any other required form(s) to the following address:

Nationwide Life Operations
RR1 - 04 - D4
5100 Rings Rd.
Dublin, Ohio 43017

7 12/14/2010 3:18:52 PM [Central Standard Time] OHCOLAPP0736 7593 248 693 6040 02-18 NFVISA4

LIPSON, NEILSON, COLE Fax: 248-593-5040

Dec 14 2010 04:21pm P007/007

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BY
MAGNETIC
FACED

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STATE OF MICHIGAN
DEPARTMENT OF COMMUNITY HEALTH
CERTIFICATE OF DEATH

37428 FILE NUMBER

3328231

| | | | | | | | | | | | |
|--|--|---|--|---|--|--|--|---|--|---|--|
| 1. DECEASED'S NAME (Last, first, middle initial) GARY HARRISON Lupilloff | | 2. DATE OF BIRTH (Month, Day, Year) [REDACTED] | | 3. SEX Male | | 4. DATE OF DEATH (Month, Day, Year) [REDACTED] | | | | | |
| 5. JOB AT DEATH (City, State, Name of Employer, Position, Nature of Business) [REDACTED] | | | | 6. AGE (Last Birthday) [REDACTED] | | 7. US BIRTH-YEAR [REDACTED] | | 8. US BIRTH-DAY [REDACTED] | | 9. US BIRTH-MONTH [REDACTED] | |
| 10. LOCATION OF DEATH (City, State, Name of Hospital, Name of Doctor, Name of Nurse, Name of Doctor) William Beaumont Hospital | | | | 11. CITY, VILLAGE OR TOWNSHIP OF DEATH Royal Oak | | | | 12. COUNTY OF DEATH Oakland | | | |
| 13. US BIRTH-STATE Michigan | | 14. US BIRTH-CITY Oakland | | 15. US BIRTH-COUNTY Royal Oak | | 16. US BIRTH-POST OFFICE [REDACTED] | | 17. US BIRTH-SECTION [REDACTED] | | 18. US BIRTH-LOT [REDACTED] | |
| 19. ZIP CODE 48073 | | 20. BIRTHPLACE (City and State of Country) Detroit, Michigan | | 21. SOCIAL SECURITY NUMBER [REDACTED] | | 22. DECEASED'S EDUCATION - What is the highest degree of school or college? Law Degree | | 23. DECEASED'S OCCUPATION - What is the highest degree of school or college? [REDACTED] | | 24. DECEASED'S STATUS IN THE U.S. ARMY (If any) No | |
| 25. DECEASED'S RACE White | | 26. DECEASED'S ETHNICITY Russian | | 27. DECEASED'S SEX No | | 28. DECEASED'S STATUS IN THE U.S. ARMY (If any) No | | 29. DECEASED'S STATUS IN THE U.S. ARMY (If any) No | | 30. DECEASED'S STATUS IN THE U.S. ARMY (If any) No | |
| 31. DECEASED'S OCCUPATION - What is the highest degree of school or college? Executive | | 32. DECEASED'S BUSINESS OR INDUSTRY Advertising | | 33. DECEASED'S MARITAL STATUS - What is the highest degree of school or college? Divorced | | 34. DECEASED'S NAME BEFORE FIRST MARRIAGE (If any) Marian Goldman | | 35. DECEASED'S NAME BEFORE FIRST MARRIAGE (If any) Marian Goldman | | 36. DECEASED'S NAME BEFORE FIRST MARRIAGE (If any) Marian Goldman | |
| 37. DECEASED'S NAME (Last, first, middle initial) Albert Lupilloff | | 38. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 39. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 40. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 41. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 42. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | |
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| 97. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 98. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 99. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 100. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 101. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 102. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | |
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| 121. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 122. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 123. DECEASED'S NAME (Last, first, middle initial) Marian Goldman | | 124. DECEASED'S NAME (Last, first, middle initial)< | | | | | |

I, Melanie Hadas, Clerk of the City of Royal Oak, Oakland County, Michigan, do hereby certify that the foregoing is a true copy of the record now remaining in my office.

304381

Melanie Hales

Myelene Hales
City of Royal Oak, Michigan

This copy is not valid unless displaying embossed seal and registrar signature.

WARNING: It is illegal to duplicate this copy by Photocopy or Photograph. VALID ONLY WITH EMBOSSED SEAL

12/14/2010 3:18:52 PM [Central Standard Time] OHCOLAPP0736 7393 249 693 6040 02-18 NFV194

EXHIBIT

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LIPSON, NEILSON, COLE

Fax: 248-593-5065

Dec 15 2010 12:32pm P002/005

614-535-0878

Nationwide

02:17:09 p.m. 12-13-2010

2/8



Nationwide Life Insurance Company
 Nationwide Life and Annuity Insurance Company
 Nationwide Life Insurance Company of America
 Nationwide Life and Annuity Company of America
 P.O. Box 103836, Columbus, OH 43211-2253
 Headquarters located in the Company
 www.nationwide.com

BENEFICIARY CLAIM FORM

Customer Contact Information
 Nationwide: 1-800-243-8295
 TDD: 1-800-243-8035
 Fax: 1-888-677-7393

Section 1: General Information - Please print.

Please accept our deepest sympathies for your loss. This form is designed to collect information needed to complete your claim.

IMPORTANT: Sections 1, 2, and 5 must be completed.

A certified Death Certificate bearing the seal of the appropriate local, state or federal agency issuing the certificate must accompany this completed form.

Each beneficiary must complete a separate claim form.

To expedite the processing of this claim, you can fax the completed claim form along with a copy of the certified death certificate to 1-888-677-7393.

i. Deceased Information.

Existing Policy Number(s):
 (required)

L034804300

Deceased First Name:

GARY

Deceased Last Name:

LUPILOFF

Date of Death:

JULY 13, 2010

ii. Beneficiary Information. Must be completed.

Beneficiary Name:

MONICA LYNN LUPILOFF

Residential Address:

% Albert Holtz 3910 Telegraph

(PO Box address is not accepted)

City/State/Zip Code:

Bloomfield Hills MI 48302 Ste 200

Mailing Address:

SAME AS ABOVE

(if different than residential)

City/State/Zip Code:

SON:

Date of Birth:

Daytime Telephone Number:

E-Mail:

The next Section, Settlement Options, provides three distribution options for your death benefit proceeds. For information about what other options are available to you, please call us at 1-800-243-8295 or TDD: 1-800-243-8035.

Section 3: Taxpayer ID Certification

The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.

Certification — Under penalties of perjury, I certify that:

- (1) The number shown on this form is my correct taxpayer identification number, and
- (2) I am not subject to backup withholding because (a) I have not been notified that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (b) the Internal Revenue Service has notified me that I am no longer subject to backup withholding, or that I am exempt from backup withholding, and
- (3) I am a United States citizen (including a U.S. resident alien).

You must cross out item (2) if you have been notified by the IRS that you are currently subject to backup withholding because of failure to report interest or dividends on your tax return.

Section 4: State Fraud Statements

Alabama, Alaska, Arizona, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kentucky, Maryland, Massachusetts, Montana, Nebraska, New Hampshire, Mississippi, Ohio, Oklahoma, Oregon, Puerto Rico, Rhode Island, South Dakota, Texas, Utah, Vermont, West Virginia, Wisconsin and Wyoming Any person who submits an application or a claim containing a false or deceptive statement, and does so with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, may be guilty of insurance fraud.

Arkansas Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

Colorado Important Notice: It is unlawful to knowingly provide false, incomplete or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the department or regulatory agencies.

Delaware or Columbia, Warning: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

Florida Any person who knowingly and with intent to injure, defraud or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

Kansas, Nevada, North Carolina and North Dakota Any person who submits an application or a claim containing a false or deceptive statement, and does so with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, may be guilty of insurance fraud.

Louisiana Caution: If your answers on this application are incorrect or untrue, Nationwide has the right to deny benefits or rescind your policy. Any person who knowingly presents false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

Maine, Tennessee It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

Missouri Caution: If your answers on this application are incorrect or untrue, Nationwide has the right to deny benefits or rescind your policy. **Fraud Statement:** Any person who submits an application or a claim containing a false or deceptive statement, and does so with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, may be guilty of insurance fraud.

6 12/16/2010 11:30:52 AM [Central Standard Time] OHLEWAPP0719 7393 248 693 6066 01:16 NEV194

554350778

Nationwide

02:20:26 p.m. 12-13-2010

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Section 4: State Fraud Statements/continued

New Jersey Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

New Mexico Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.

New York Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation.

Pennsylvania Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

Virginia Any person who, with the intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may have violated state law.

Washington Any person who knowingly presents a false or fraudulent claim for payment of a loss or knowingly makes a false statement in an application for insurance may be guilty of a criminal offense under state law.

Section 5: Authorization - Signature Required

If I selected the Nationwide Bank Secure Money Market Account Option, I understand and agree, by signing this form that Nationwide Bank will access and utilize consumer report information to open my account. I authorize my information to be shared with Nationwide Bank, for purposes of establishing my Secure Money Market Account. To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account. What this means for me: When I open an account, Nationwide Bank asks for my name, address, date of birth, and other information that will allow them to identify me. Nationwide Bank may ask to see my driver's license or other identifying documents.

I certify under penalties of perjury that all statements are true, correct and complete to the best of my knowledge and belief. I understand that the furnishing of this form by the Company does not constitute an admission that there is any insurance fraud.

M. Dupont
Signature of Beneficiary
(Individual Beneficiary)

Date

Social Security Number

Signature of Legally Appointed Guardian

Date

Minor Beneficiary's Social Security Number

(Individual Beneficiary is a minor or mentally incompetent person) A certified copy of guardianship papers must be furnished.

Please contact our Customer Service Center at 1-800-243-6296 if you have any questions. If you have a Telecommunications Device for the Deaf (TDD), you may access our TDD services at 1-800-243-8038. Customer Service Representatives are available to assist you Monday through Friday from 8:00 a.m. to 8:00 p.m. EST.

To expedite the claim process, you may overnight the completed claim form along with any other required form(s) to the following address:

Nationwide Life Operations
RR1 - 04 - 04
5100 Rings Rd.
Dublin, Ohio 43017

EXHIBIT

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Nationwide Life Insurance Company
 Nationwide Life and Annuity Insurance Company
 Nationwide Life Insurance Company of America
 Nationwide Life and Annuity Company of America
 P.O. Box 182835, Columbus, OH 43218-2835
 Hereinafter referred to as the Company
 www.nationwide.com

BENEFICIARY CLAIM FORM

Customer Contact Information
 Nationwide: 1-800-243-6295
 TDD: 1-800-238-3035
 Fax: 1-888-677-7393

Section 1: General Information - Please print.

Please accept our deepest sympathies for your loss. This form is designed to collect information needed to complete your claim.

IMPORTANT: Sections 1, 2, and 5 must be completed.

A certified Death Certificate bearing the seal of the appropriate local, state or federal agency issuing the certificate must accompany this completed form.

Each beneficiary must complete a separate claim form.

To expedite the processing of this claim, you can fax the completed claim form along with a copy of the certified death certificate to 1-888-677-7393.

1a. Deceased Information.

Existing Policy Number(s): L-034804300
 (required)

Deceased First Name: GARY

Deceased Last Name: LUPILOFF

Date of Death: 7-13-2010

1b. Beneficiary Information. Must be completed.

Beneficiary Name: WILLIAM KEENE

Residential Address: [REDACTED]
 (PO Box address is not accepted)

City/State/Zip Code: [REDACTED]

Mailing Address: [REDACTED]
 (If different than residential)

City/State/Zip Code: [REDACTED]

SSN: [REDACTED] Date of Birth: [REDACTED]

Daytime Telephone Number: [REDACTED] E-Mail: [REDACTED]

The next Section, Settlement Options, provides three distribution options for your death benefit proceeds. For information about what other options are available to you, please call us at 1-800-243-6295 or TDD: 1-800-238-3035.

Section 2: Settlement Options – Please select one option.

Please Note: Policy owners have the option to choose in advance how their beneficiaries will receive the money. If that is the case for you, we'll carry out the policy owner's instructions and provide complete details to you in writing.

☐ **Option 1 – Lump Sum Payment Option – Nationwide Bank Secure Money Market Account**

We will establish a Nationwide Bank Secure Money Market Account in the beneficiary's name and deposit all proceeds into the account. You will have immediate access to these proceeds by check and this account will earn interest.

Benefits of the Nationwide Bank Secure Money Market Account:

- An attractive variable tiered rate of interest.
- A safe account to hold funds separate from your everyday funds.
- FDIC insurance coverage, up to \$250,000 per depositor.
- Free personalized checks provided by Nationwide Bank.
- Dedicated Customer Care Specialists ready to help you when you call them at 1-877-422-6569.
- No monthly service fees.

The following fields **MUST** be completed for the Nationwide Bank Secure Money Market Account option:

ID#: _____ Issue State: _____ ☐ Driver's License ☐ Military ID ☐ State ID

Please note: For your protection, accounts are reviewed under US banking rules to confirm eligibility. Interest earned is reportable to the IRS. Please consult your tax advisor for additional information.

☒ **Option 2 – Lump Sum Payment Option – Single Check or Direct Deposit**

This option provides a single full payment. You can choose from receiving the death benefit proceeds either in the form of a check or have it transferred to your checking or savings account.

Benefits of a Single Check:

- One transaction access to your money.
- Flexibility to transfer directly into your checking or savings account.

Important: Please select either check or direct deposit from below.

☒ Check (a check will be mailed to you using the address entered on page 1, section 1b.).

☐ Direct Deposit (complete the information and follow the instructions below).

Financial Institution Name: _____

Financial Institution Phone Number: () _____

You must attach a voided check if depositing into your checking account. If depositing into your savings account, a letter from your financial institution will be required. The deposit into your checking or savings account will normally occur four (4) business days after the date the claim transaction is processed. Please note deposit slips are not acceptable.

Important: If a voided check (or letter from your bank/financial institution) is not included, a check will automatically be mailed to the address you provided us. The checking/savings account holder must be the same as the beneficiary.

Section 3: Taxpayer ID Certification

The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.

Certification – Under penalties of perjury, I certify that:

- (1) The number shown on this form is my correct taxpayer identification number, and
- (2) I am not subject to backup withholding because (a) I have not been notified that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (b) the Internal Revenue Service has notified me that I am no longer subject to backup withholding, or that I am exempt from backup withholding, and
- (3) I am a United States citizen (including a U.S. resident alien).

You must cross out item (2) if you have been notified by the IRS that you are currently subject to backup withholding because of failure to report interest or dividends on your tax return.

Section 4: State Fraud Statements

Alabama, Alaska, Arizona, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kentucky, Maryland, Massachusetts, Montana, Nebraska, New Hampshire, Mississippi, Ohio, Oklahoma, Oregon, Puerto Rico, Rhode Island, South Dakota, Texas, Utah, Vermont, West Virginia, Wisconsin and Wyoming Any person who submits an application or a claim containing a false or deceptive statement, and does so with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, may be guilty of insurance fraud.

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District of Columbia. Warning: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

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Section 4: State Fraud Statement, continued

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Section 5: Authorization – Signature Required

If I selected the Nationwide Bank Secure Money Market Account Option, I understand and agree, by signing this form that Nationwide Bank will access and utilize consumer report information to open my account. I authorize my information to be shared with Nationwide Bank, for purposes of establishing my Secure Money Market Account. To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account. What this means for me: When I open an account, Nationwide Bank asks for my name, address, date of birth, and other information that will allow them to identify me. Nationwide Bank may ask to see my driver's license or other identifying documents.

I certify under penalties of perjury that all statements are true, correct and complete to the best of my knowledge and belief. I understand that the furnishing of this form by the Company does not constitute an admission that there is any insurance in force.


Signature of Beneficiary
(Individual Beneficiary)

7-15-240 
Date Social Security Number

Signature of Legally Appointed Guardian

Date

Minor Beneficiary's Social Security Number

(Individual Beneficiary is a minor or mentally incompetent person) A certified copy of guardianship papers must be furnished.

Please contact our Customer Service Center at 1-800-243-6295 if you have any questions. If you have a Telecommunications Device for the Deaf (TDD), you may access our TDD services at 1-800-238-3035. Customer Service Representatives are available to assist you Monday through Friday from 8:00 a.m. to 8:00 p.m. EST.

To expedite the claim process, you may overnight the completed claim form along with any other required form(s) to the following address:

Nationwide Life Operations
RR1 - 04 - D4
5100 Rings Rd.
Dublin, Ohio 43017